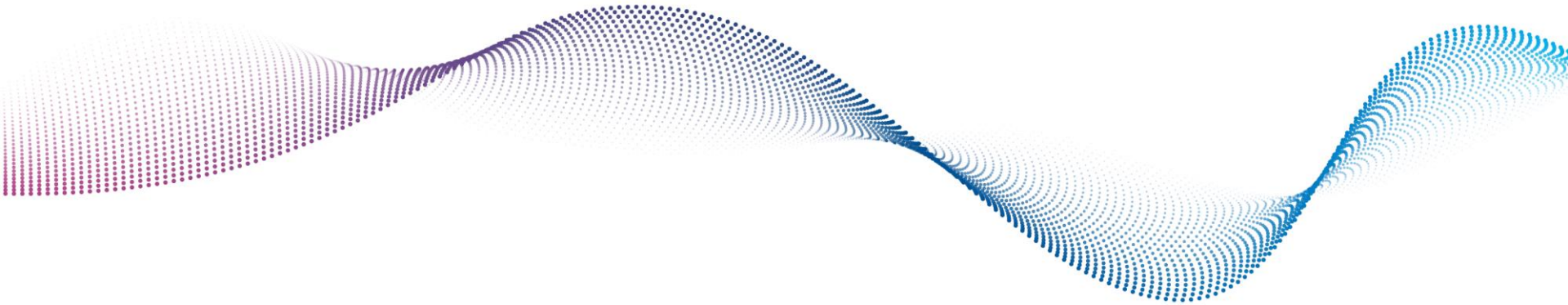


CEWE Company Presentation



January 2026

Financial schedule

(insofar as already scheduled)

21.01.2026	GCC 2026 – UniCredit/Kepler Cheuvreux Conference
Mid February	Publication of preliminary figures for 2025
28.01.2026	ODDO BHF Small Mid Cap Conference, Frankfurt
26.03.2026	CEWE Annual Press and Analyst Conference 2026
26.03.2026	Publication Annual Report 2025
12.05.2026	Publication of Q1 2026 Interim Statement
12.05.2026	Press Release on Q1 2026
03.06.2026	CEWE Annual General Meeting 2026, Weser-Ems-Halle Oldenburg

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Results 2024	80-97
Results Q3/Q1-3 2025	99-121

The CEWE-Group

EUROPE'S LEADING PHOTO SERVICE AND ONLINE PRINTING PROVIDER

From its beginnings in 1912, CEWE has established itself as the first choice as a photo service for anyone looking to make more of their photos. The company's CEWE PHOTOBOOK in particular stands for this, with multiple awards and significantly more than six million copies sold every year. Customers can obtain further personalised photo products through the brands CEWE, WhiteWall and Cheerz, for instance – and from many leading European retailers. These brand worlds inspire customers to produce a wide range of creative designs with their personal photos, and customers entrust the company with more than 2 billion photos every year.

In addition, for the online printing market the CEWE Group has established a highly efficient production system for printed advertising media and business stationery. Billions of quality printing products reliably reach their customers via the distribution platforms SAXOPRINT, LASERLINE and viaprinto every year.

The CEWE Group is committed to a sustainable corporate management philosophy which is also supported by the Neumüllers, the company's founding family and anchor investor, and has been recognised with multiple awards: for its long-term business focus; its fair, partnership-based relationships with customers, employees and suppliers; and for assuming social responsibility while pursuing an environmentally friendly approach and conserving resources.

The CEWE Group is present in 21 countries, with 4,000 employees. The CEWE share is listed in the SDAX index.

Key Indicators CEWE-Group



21

European countries



27

sales offices



832.8 million euros
revenue in 2024



6.11 million

CEWE
PHOTOBOOKS in
2024

> 25,000

CEWE Photostations



4,000

employees



14

production sites



20,000

retailers supplied



2.46 billion

photos produced in
2024

3 Key business segments

	2024 Turnover in m€ 832.8	Brands	Sites
Commercial Online-Print	89.9	SAXOPRINT    LASERLINE	1 Printing company
Photofinishing	714.0	  WHITE WALL   DeinDesign.  Cheerz	13 Photo labs
Retail	30.8	  FOTOJOKER   FOTOLAB   wöltje	101 Photo retail shops

cewe group

Photofinishing



DeinDesign.

Cheerz

Retail

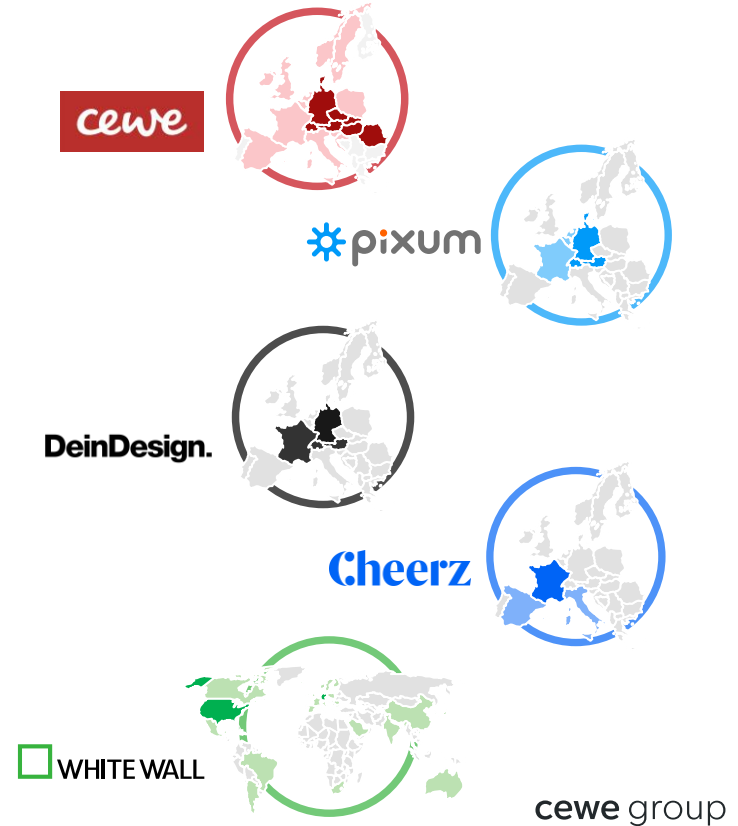
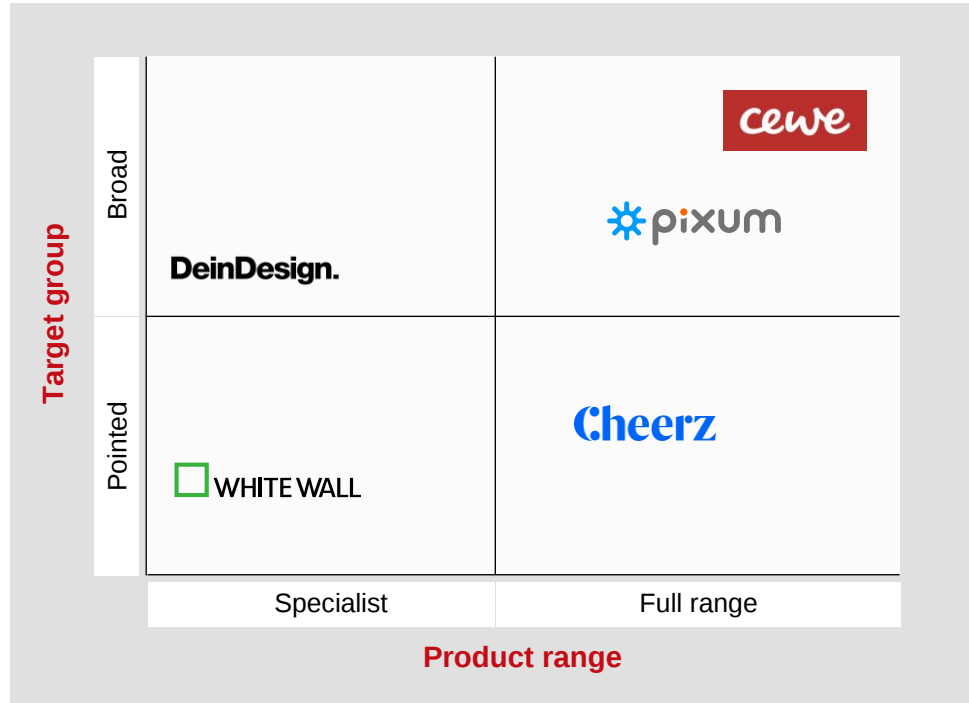


wöltje

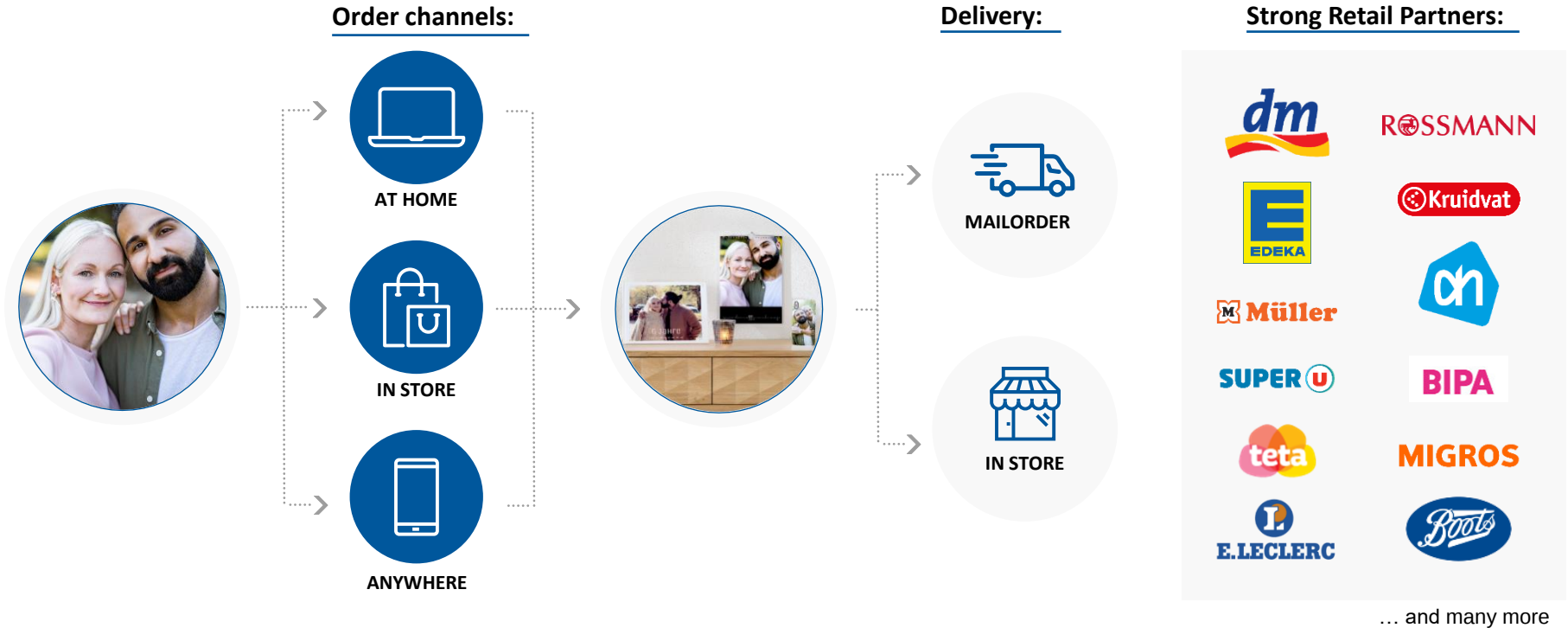
Commercial Online Printing



House of Brands: Differentiation by target group, product range and geographical focus



Success Factor: CEWE's omni-channel solution



Retail Partners in Europe

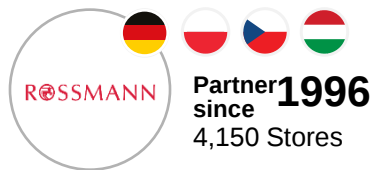
Drugstores	dm	BUDNI	Müller	ROSSMANN	Kruidvat	teta	BIPA	Boots
Photo retailers	RINGFOTO	FOTOJOKER	Hartlauer	France Loisirs	FOTOLAB	JAPAN photo		
High street	fnac	MediaMarkt	ELKJØP	SATURN	mediaexpert	DARTY	GALERIA	
Grocers	Kaufland	EBKA	dm	MARKT	U	Carrefour	NETTO	DELHAIZE Auchan cora REWE real- MIGROS Bilka
Travel business	AIDA	schauinsland reisen	berge & meer	HAPAG LLOYD CRUISES	TUI Cruises			
Internet retailers	pixum	amazon.com	PHOTOCITE.fr	la Feltrinelli				



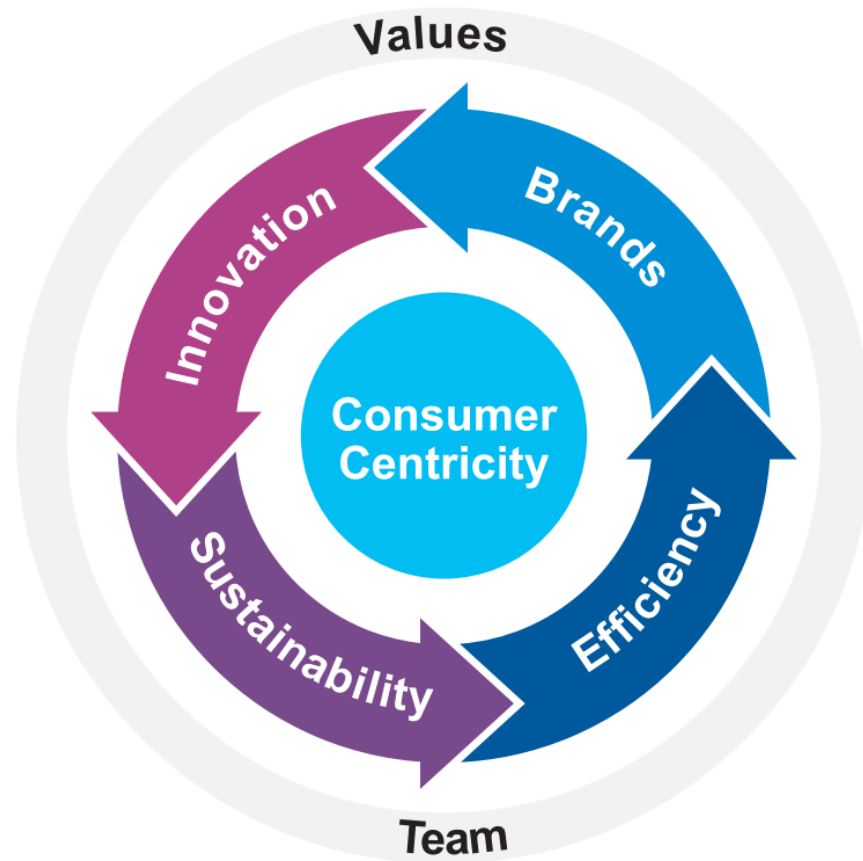
20,000 retail partners in Europe

- CEWE reaches consumers through strong retail brands
- Retail partners invest in distribution and marketing
- Retail sales channels with online retailers and system partners

20,000 retail partners in Europe

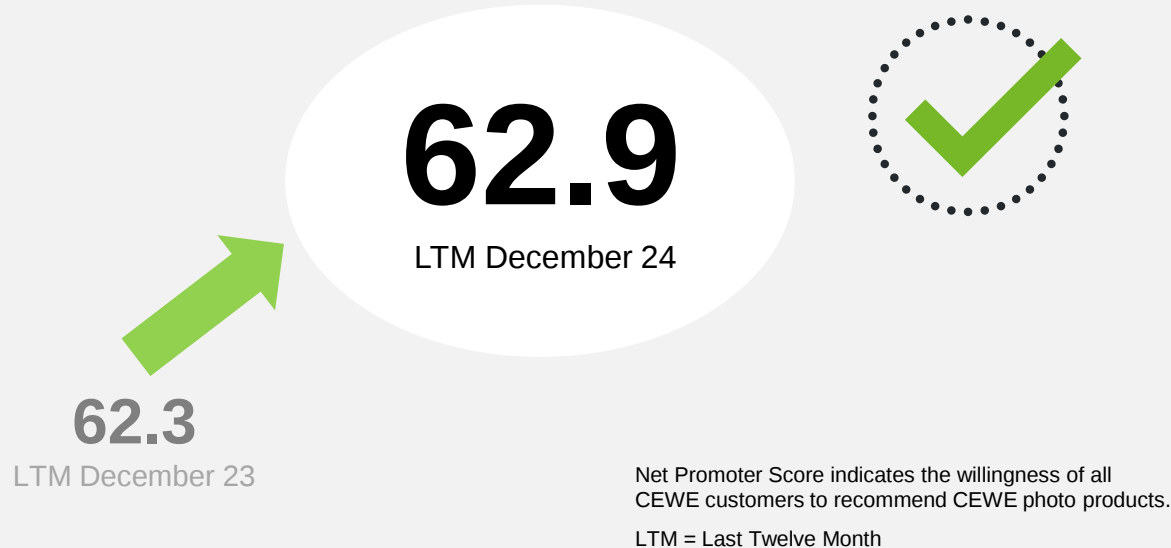


Our principles

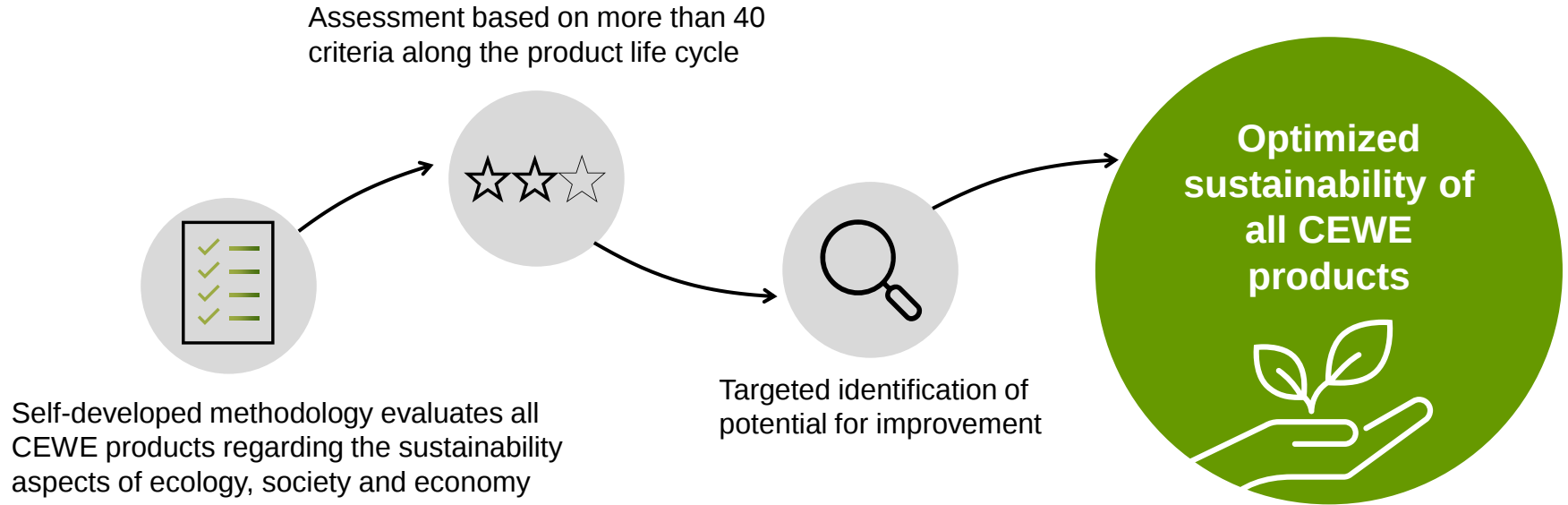


Consumer Centricity:

Net Promoter Score increased again



CEWE clearly focuses on reducing environmental pollution and conserving natural resources



Sustainability ratings: CEWE with excellent evaluation

The three most important rating agencies give CEWE a consistently positive rating





A common understanding of our cultural mindset is business-relevant, because ...

#1

... it is the connector between our brands and companies – and therefore our people.

#2

... it is something everyone has to feel. From the production floor to home office. From day 1 on.

#3

... it will help us in recruiting and retaining the best talent.

#4

... and it is something that differentiates us from the competition.

The WE in CEWE



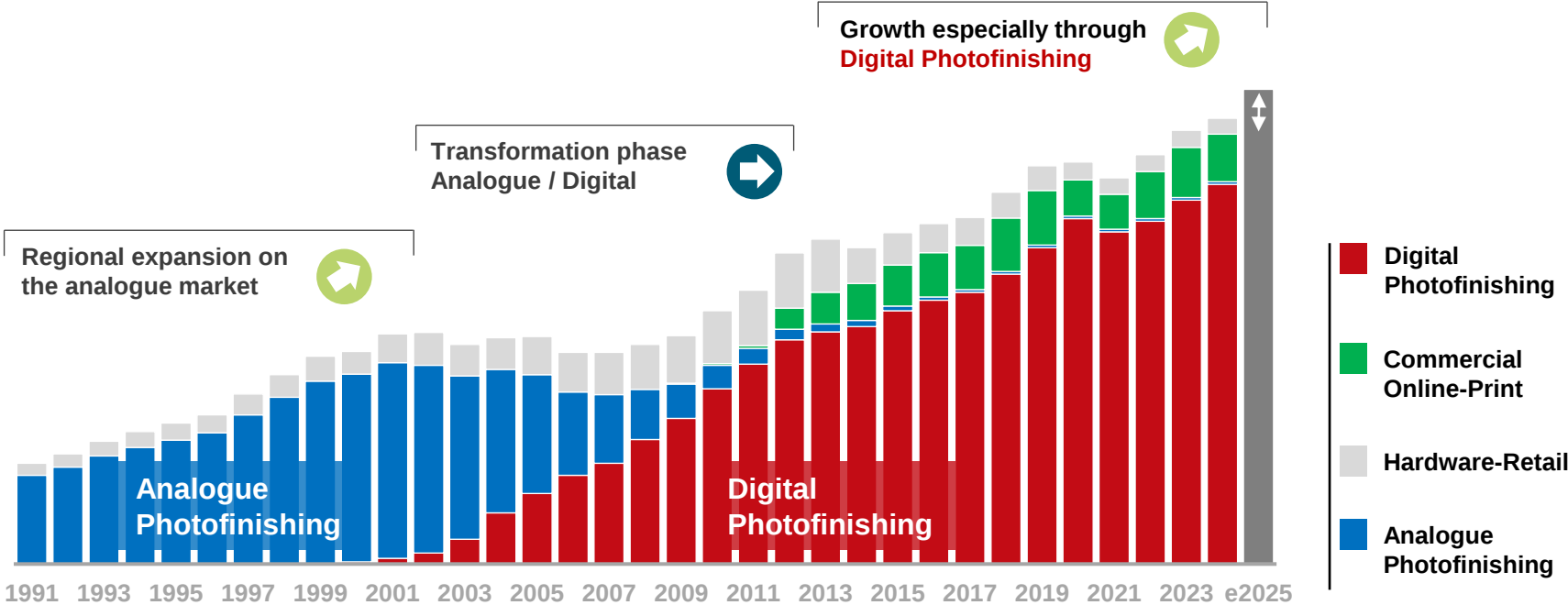
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CEWE's long-term growth path will also continue in 2025

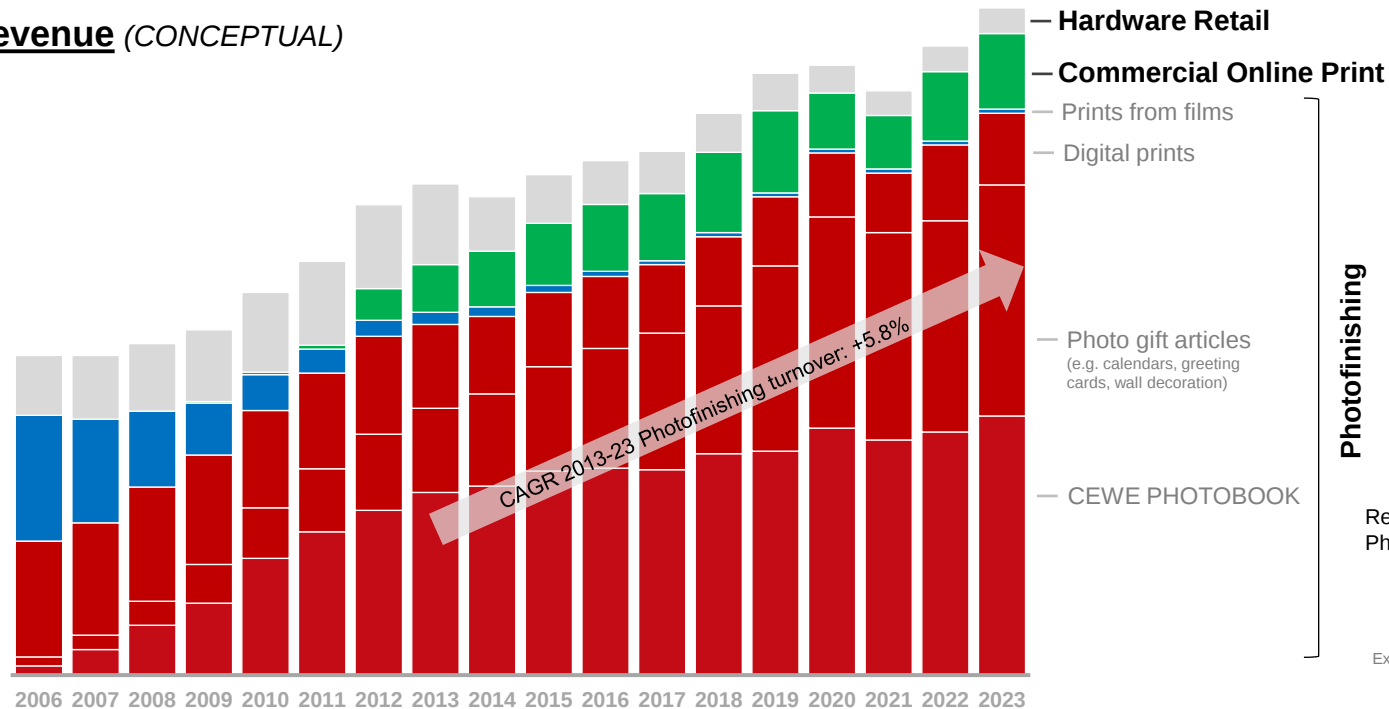
Revenue (CONCEPTUAL)

Target 2025:
835 to 865
million euros



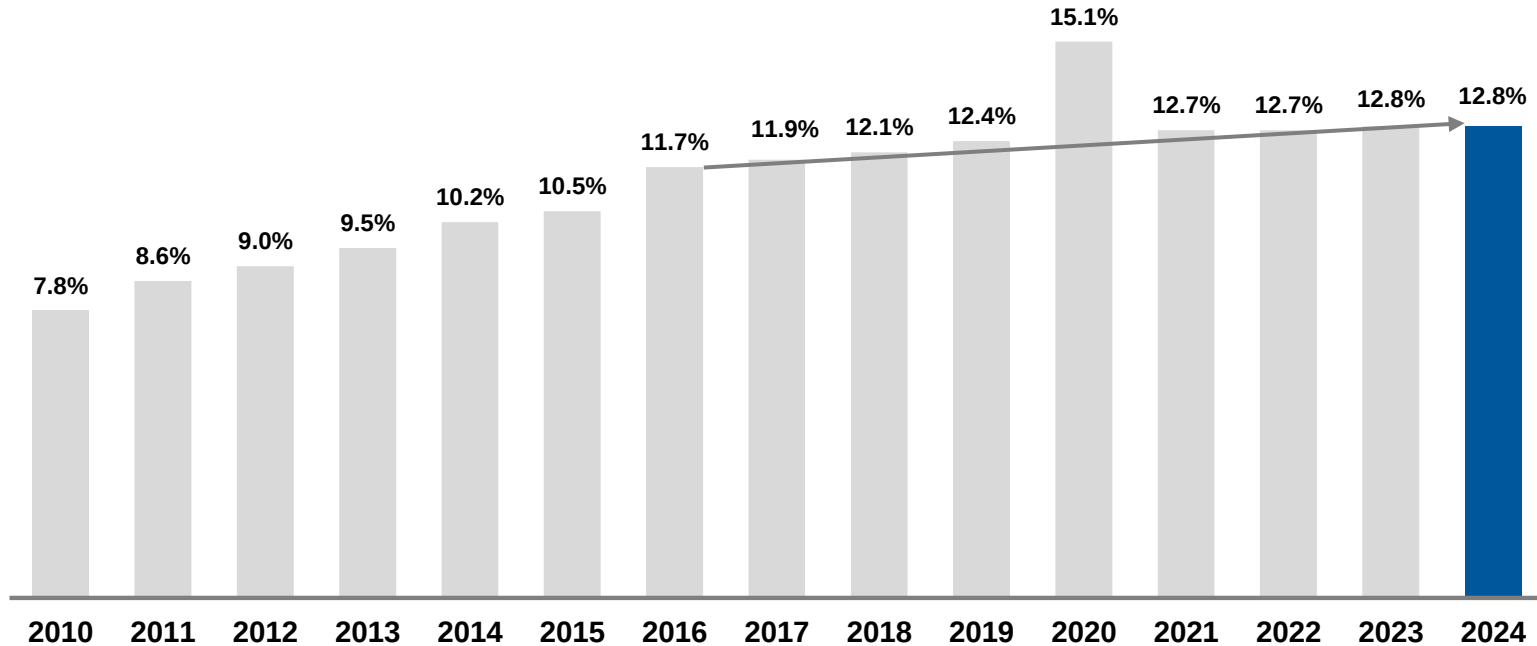
Growth in revenue for various product groups

Revenue (CONCEPTUAL)



» CEWE PHOTOBOOK and photo gift articles replace single-print revenue

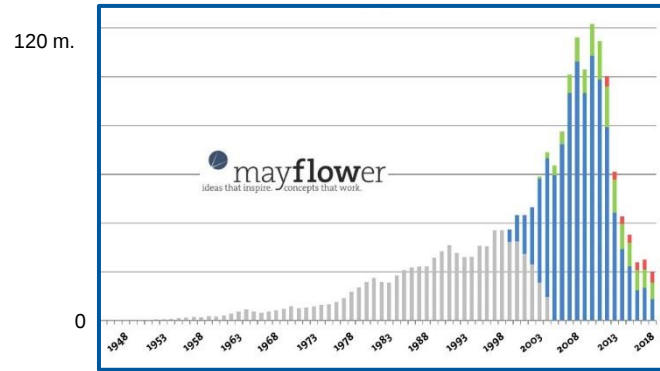
Strong development: Operational Photofinishing EBIT margin*



* without special items shown in segment reporting (mainly PPA-effects)

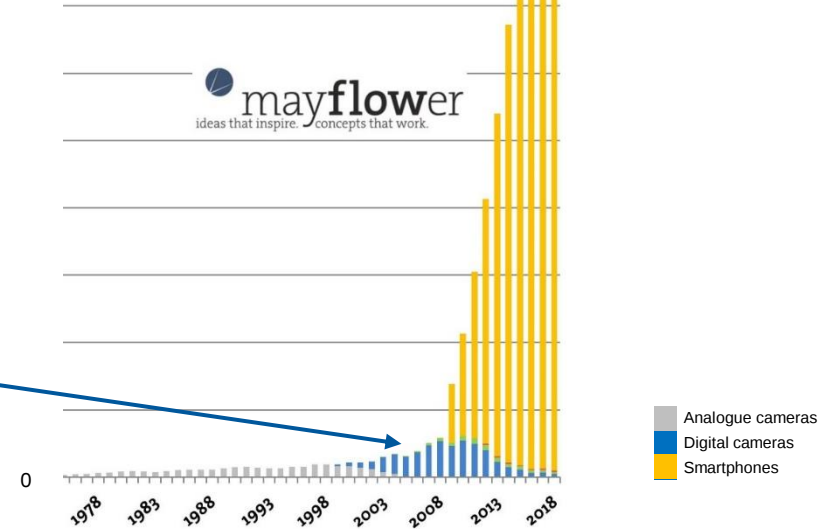
Worldwide camera production

Camera production volume ...



... incl. smartphones

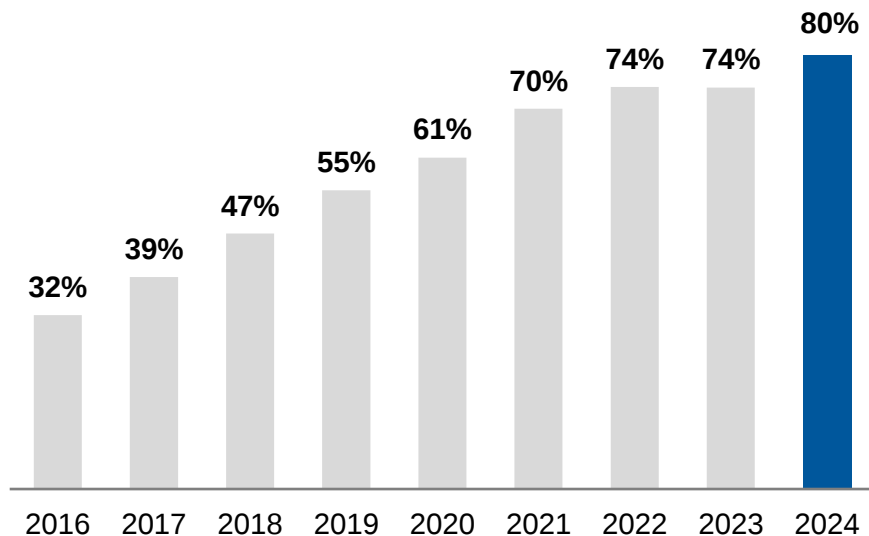
1.5 bn.



» Smartphones are the most important devices for taking pictures

CEWE takes advantage of smartphone photography

Share of smartphone images in CEWE production in December
in %



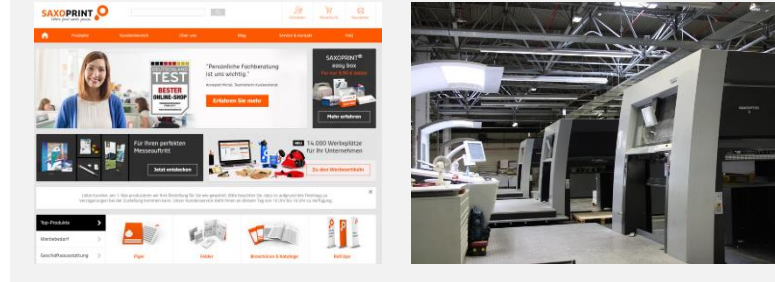
Commercial Online-Print



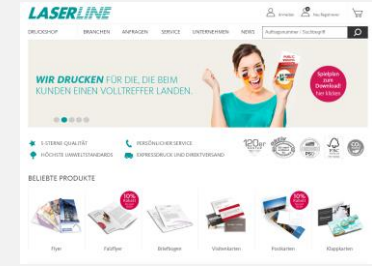
Service focus



Cost leader in industrial online printing



Metropolitan area Berlin



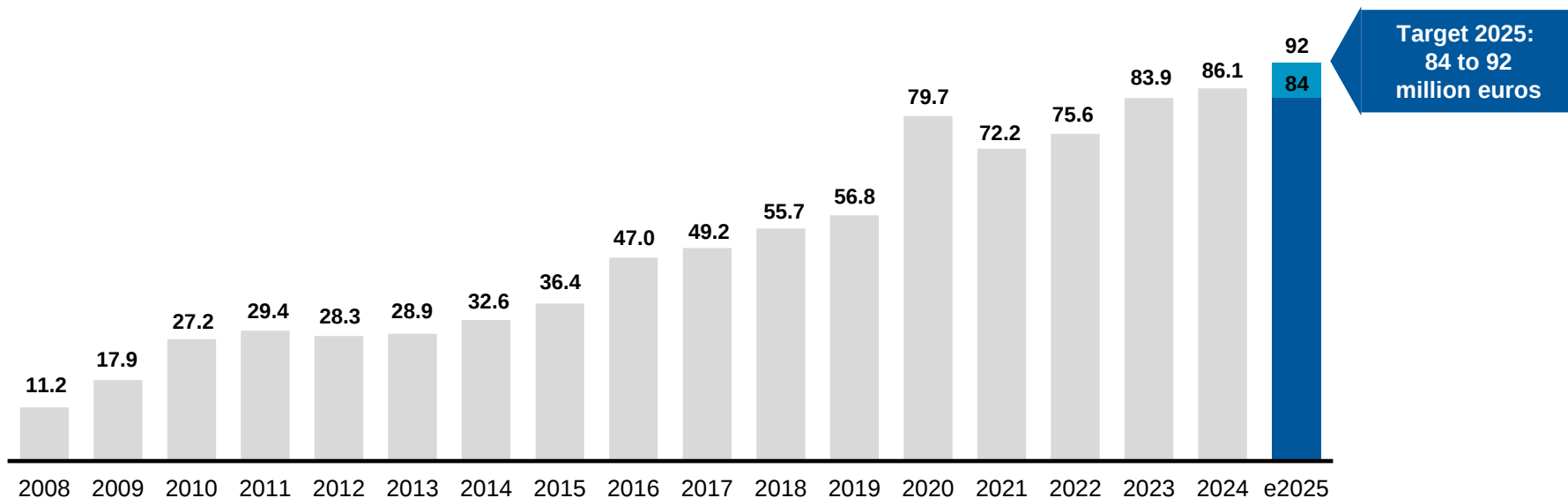
» Business and advertising prints: flyers, business cards, stationery, packaging, promotional items, etc.

CEWE Retail with focus on Photofinishing business

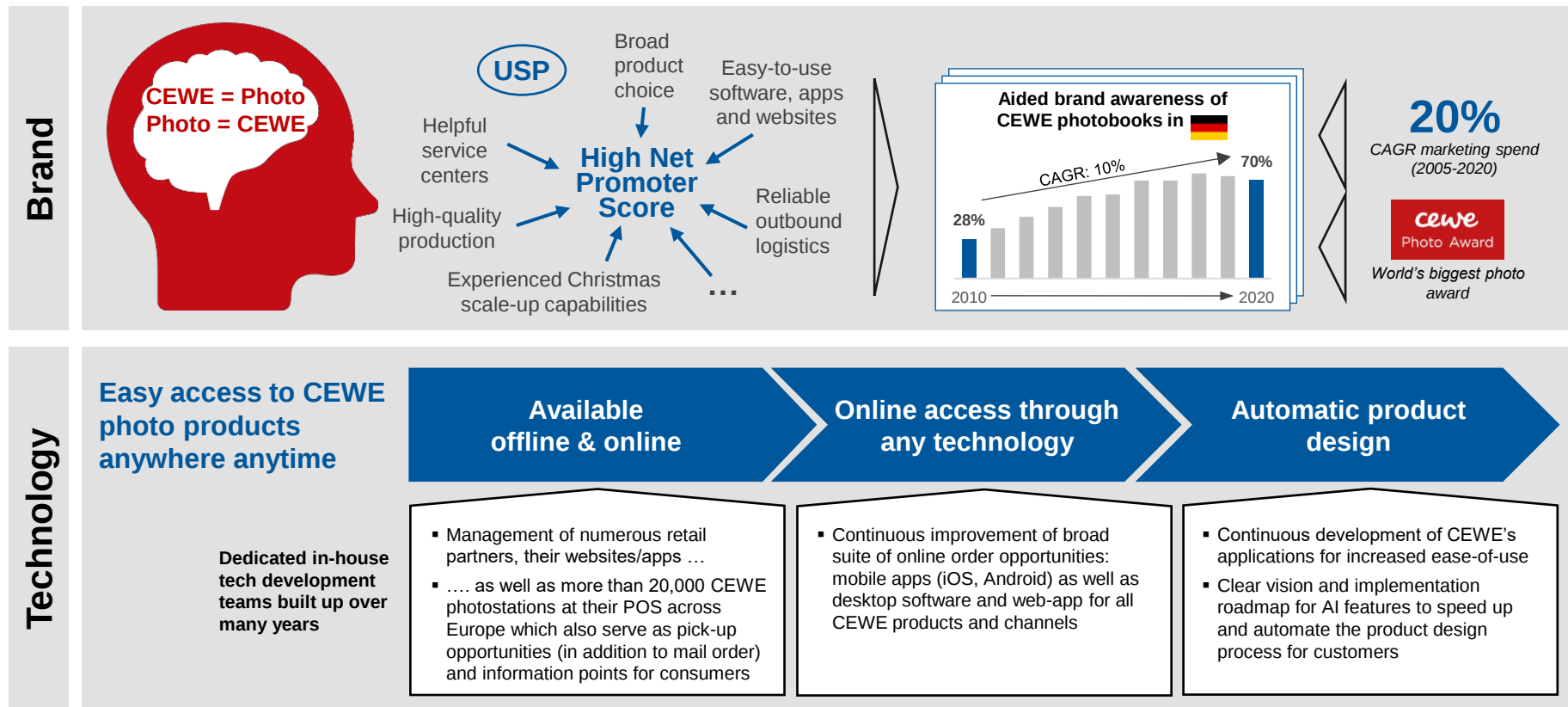


EBIT e2025 will continue the line of increasing results

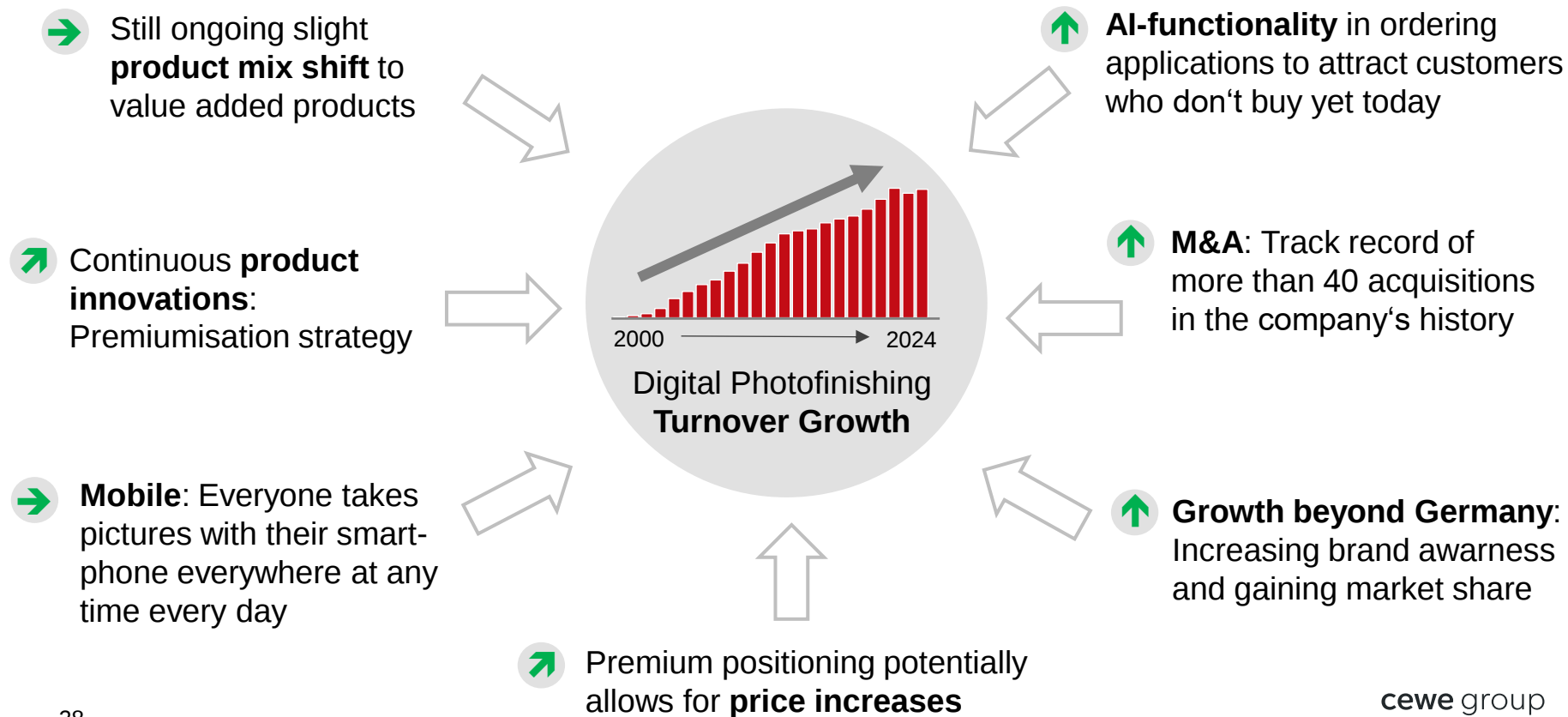
EBIT in million euros



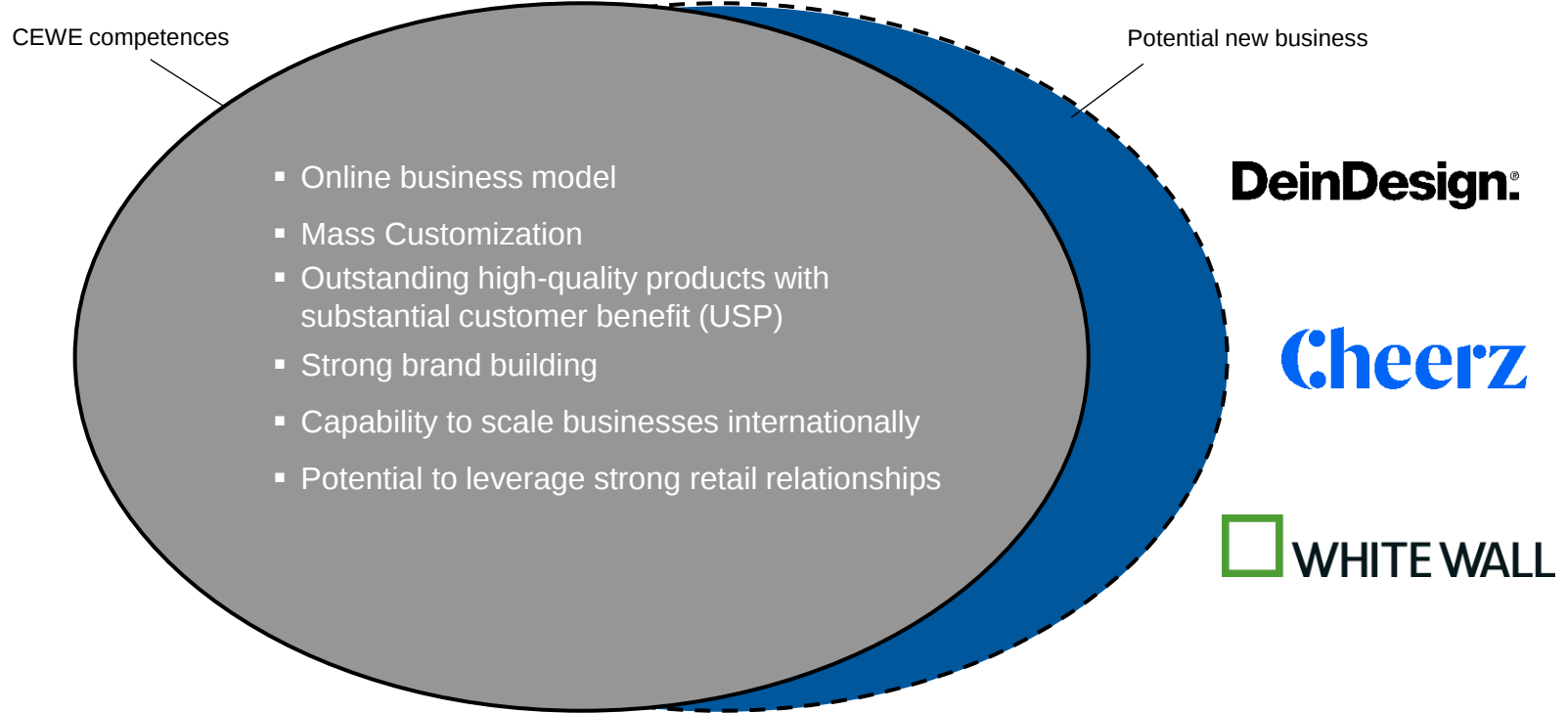
CEWE's competitive advantages are hard to replicate



Growth opportunities in Photofinishing



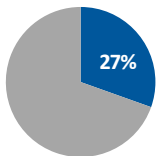
Corporate Development: In search of adjacent growth



» Corporate development: CEWE's well-known areas of expertise, but also new ground in adjacent areas

CEWE Equity Story

Shareholders taking decisions



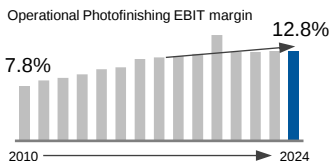
27% of shares are represented in management and supervisory board

Growth ahead



Growing profit

Increasing profitability



Strong brand awareness protects price and supports B2C-Business



Objective: CEWE as the equivalent of photo

CEWE = photo | photo = CEWE

Reliable stability

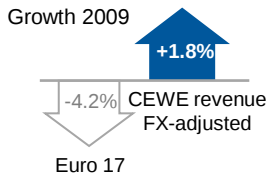
Solid cash position

net cash
@ year end

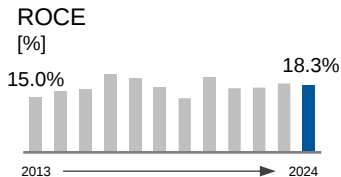
Strong equity ratio

59.1%
Dec 31, 2024

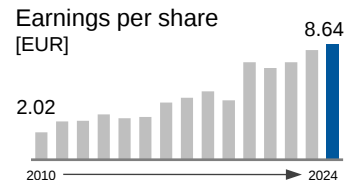
Stable also in weak economy



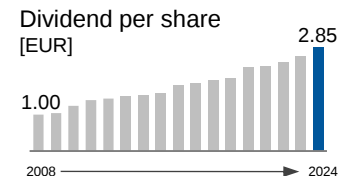
Strong ROCE



EPS



Reliable Dividend

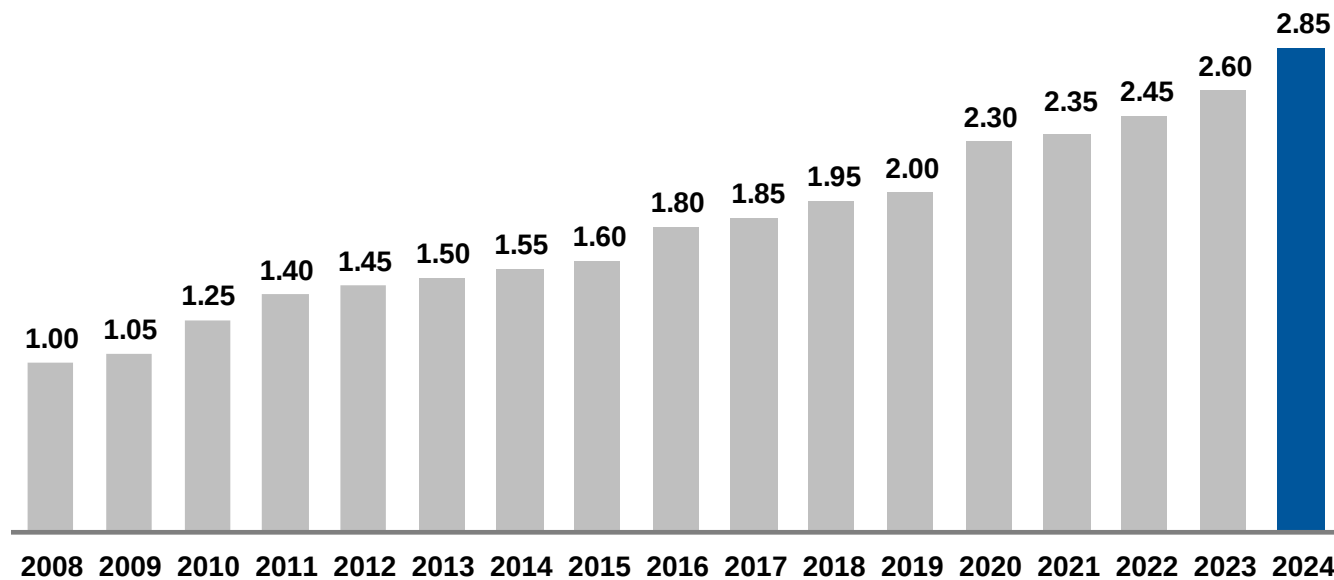


16 Years
of consecutive
dividend increase

» Reliable stability, growing profitability, growth ahead

cewe group

Sixteenth consecutive dividend increase in Euro

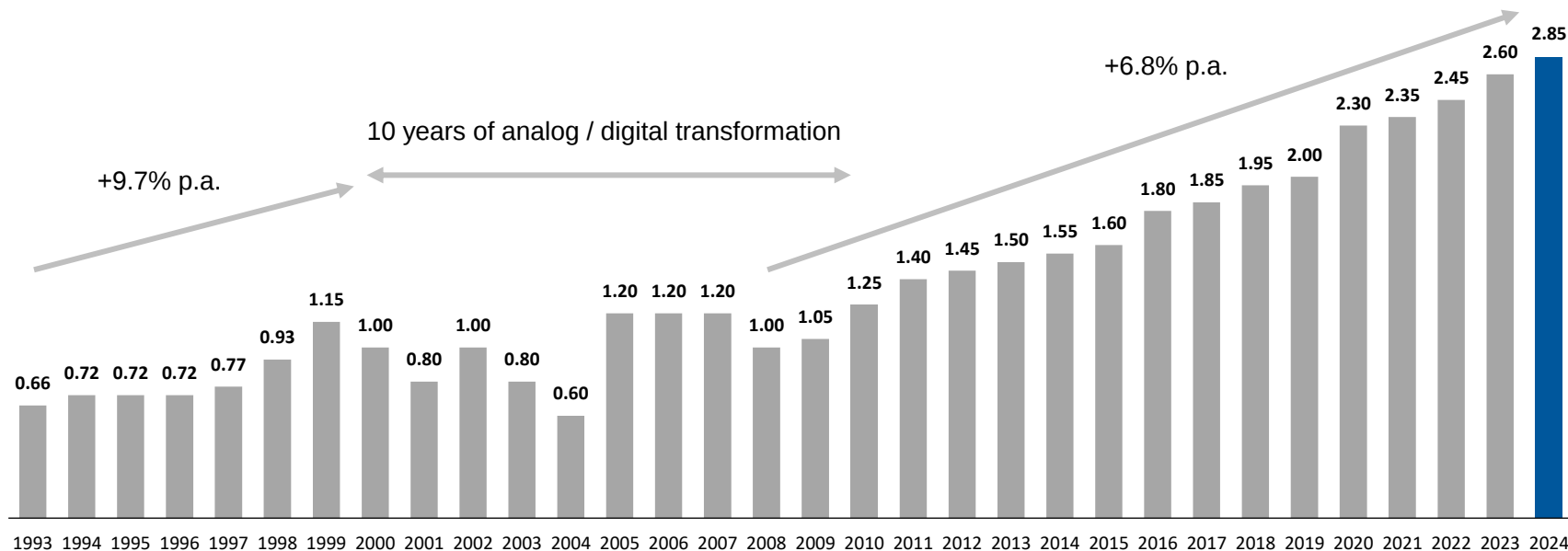


16 Years
of consecutive
dividend increase

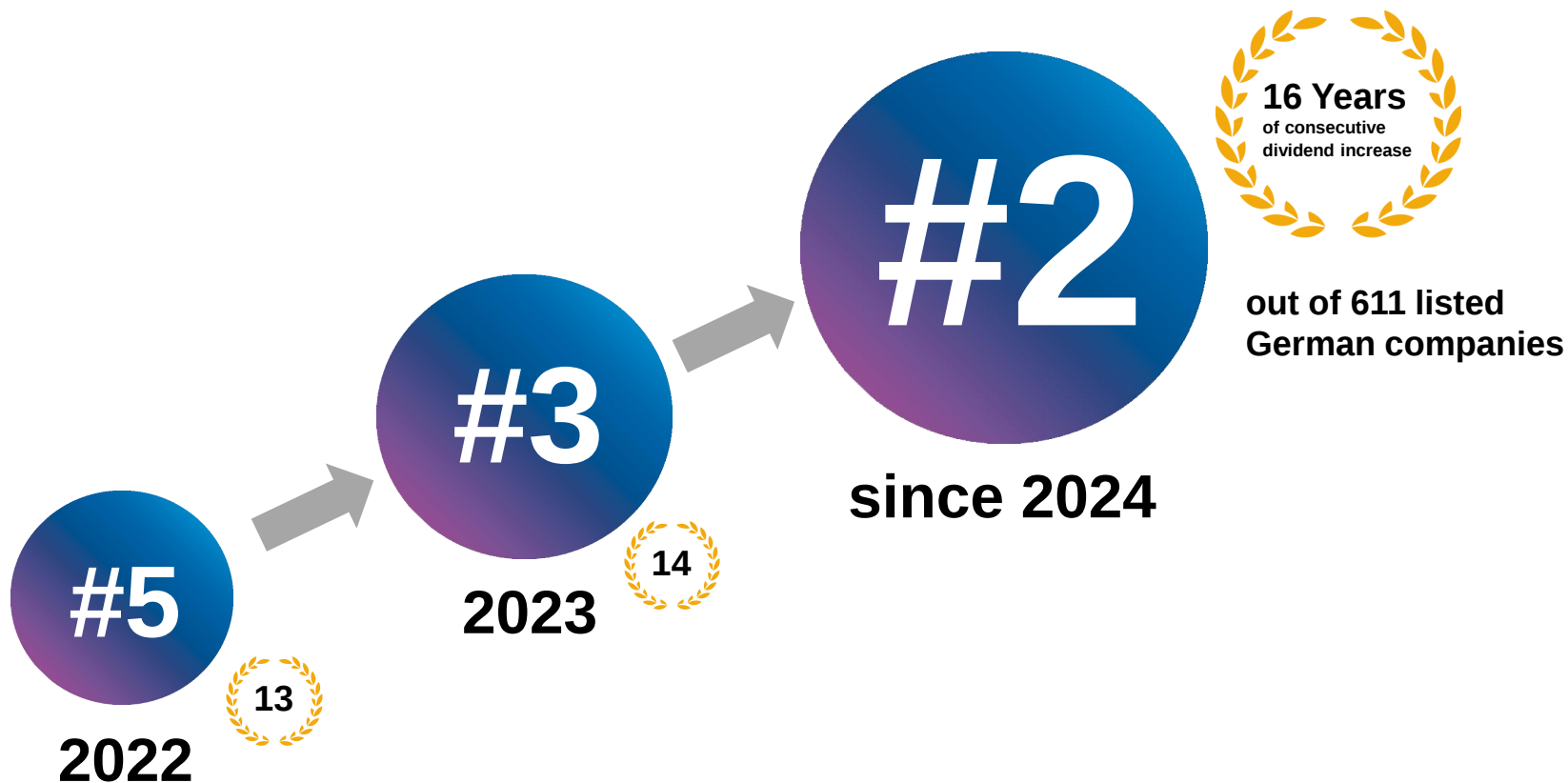
Year of profit generation
(dividend payout in following year)

CEWE has been paying a dividend every year since it was listed on the stock exchange

Dividend in euros per share



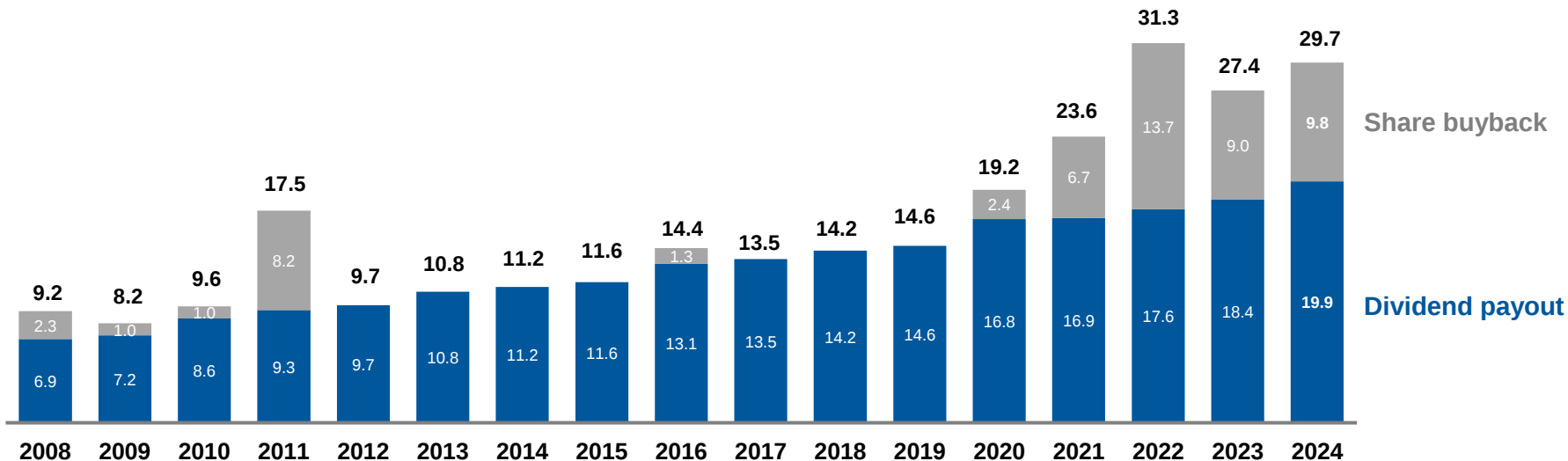
CEWE is a TOP dividend increaser



Share buybacks

In addition to the continuous dividend increase

Dividend payouts and share buybacks in million euros



**CEWE 2025 recognized by Deloitte, UBS, FAZ and BDI
as one of Germany's “Best Managed Companies”**



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Share data

CEWE Stiftung & Co. KGaA ISIN DE0005403901, WKN 540390, CWC

Market segment regulated market
Prime Standard

Index SDAX
DAXplus Family 30

ISIN DE 0005403901

Symbol CWC

Reuters CWCG.DE

Bloomberg CWC GR

Date of initial listing March 24, 1993

Number of shares 7,442,003



Analysts

/BAADER/

GSC

Kepler
Cheuvreux

montega

ODDO BHF

M.M. WARBURG & CO
BANK

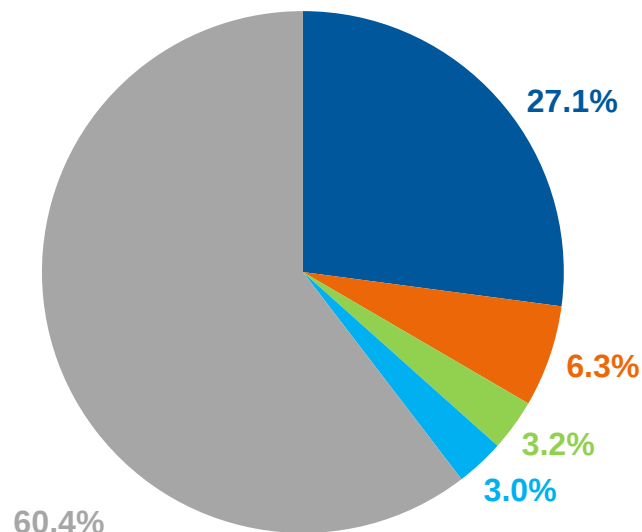
Consistently positive analyst opinions

Current analyst recommendations

Analyst		Date	Recommendation	Target
	Volker Bosse	13.11.2025	Buy	126 Euro
	Jens Nielsen	04.12.2025	Buy	142 Euro
	Sven Sauer	14.08.2025	Buy	125 Euro
	Ingo Schmidt	14.11.2025	Buy	148 Euro
	Thilo Kleibauer	13.11.2025	Buy	140 Euro
	Klaus Breitenbach	13.11.2025	Outperform	145 Euro

Stability through anchor shareholders

Shares in % (investors with notification obligation)



7,442,003 million shares

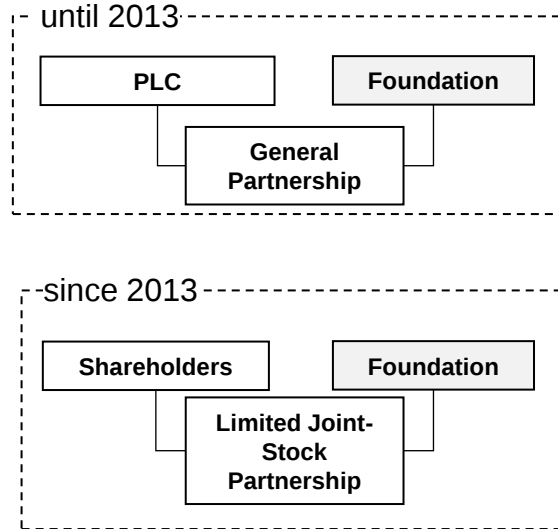


Legal structure: Limited Joint-Stock Partnership

Public limited company/ stock corporation

is and remains

- ... a gateway to capital markets
- ... the advocate of a permanent focus on returns on capital employed and on profitability



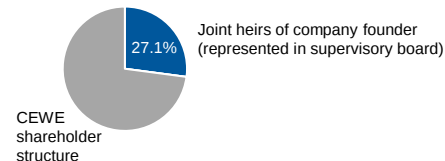
Foundation

is and remains

- ... the managing body (in accordance with the intention of the founder)
- ... the advocate of a long-term mindset

Advantages of family-run, stock-exchange listed companies

	Advantages	Situation at CEWE
Family enterprise	+ Less short-term quarterly mindset obliges	✓ Large-scale investment in digital technology in order to secure the future of the company
	+ Focus on a few core areas ...	✓ Photofinishing as the core area of business; new area with positive synergies
	+ ... in which the management is an expert	✓ Anchor persons in the management have shaped the development of the industry for many years
	+ No principal-agent problems	✓ Board of Management and Supervisory Board with large share ownership
	+ mainly organic growth, only minor acquisitions	✓ Only "digestible" acquisitions
	+ Sound financing	✓ Sound equity ratio Comprehensive available credit lines
Stock-exchange listed company	+ Transparent information policy	✓ Comprehensive IR activities
	+ Focus on earnings	✓ Profit in each year of transformation



» CEWE combines the advantages of stock-exchange listed companies and family enterprises

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Omni-Channel Solution



The CEWE omnichannel approach **enables** consumers to create, experience and enjoy the **fascination** of their personal photos and manage them **seamlessly, whenever** and **wherever**.

The In-Store solution: On-site Printing via Mobile Devices



» Instant print orders
placed via mobile devices



cewe
Photo Award

Our world is beautiful

Internationaler
Fotowettbewerb

CEWE spendet für jedes
eingereichte Foto 10 Cent an



SOS
KINDERDÖRFER
WELTWEIT

cewe group

Brand Orientation

CEWE PHOTO AWARD

656,738

Photos submitted

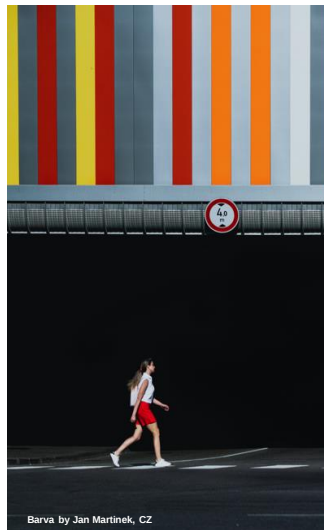
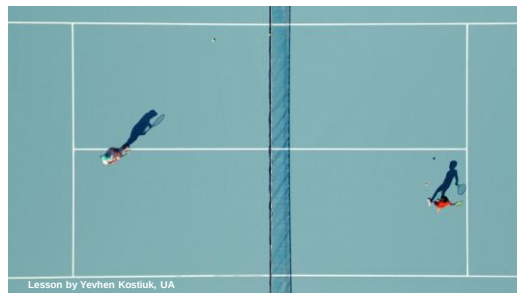
153

countries

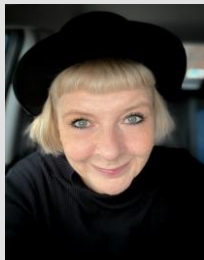
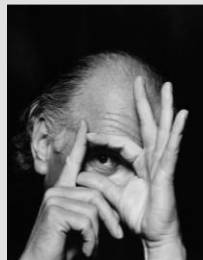
24

monthly
winners

cewe Photo Award



The Jury



Innovations @ CEWE

Focus of innovations that have led to a continuous flow of new products in recent years:

- 1** The comprehensive **strengthening of the CEWE** brand as a photofinishing brand, also through the CEWE PHOTO AWARD, now the world's largest photo competition.
- 2** The **multi-brand strategy** with the brands Pixum, DeinDesign, WhiteWall and Cheerz, which cover additional market segments.
- 3** The **consistent orientation towards "mobile phones"** as an order channel: No photofinisher in Europe receives more orders directly from cell phones.
- 4** The establishment of MAIC, the "**Mobile and Artificial Intelligence Center**," to bundle knowledge and findings on artificial intelligence and implement applications. Last year, CEWE received the prestigious EISA award for the resulting mobile app.

Innovation Days



Innovation Strength

6 TIPA World Awards 2025 for CEWE, Pixum and WhiteWall



BEST PHOTOBOOK

CEWE PHOTOBOOK with Panorama Page

BEST PROFESSIONAL PRINTING APP

CEWE Passport Photo App

BEST PHOTO SERVICE

CEWE Fineline Wall Calendar

BEST DESIGN & TECHNOLOGY

CEWE Smart Layout Concept



BEST PHOTOBOOK APP

Pixum App Smart Photobook Layouts



BEST PHOTO FRAME DESIGN

WhiteWall 6mm Basel Frame



TIPA World Awards 2025 for CEWE

„BEST PHOTOBOOK“ – CEWE PHOTOBOOK with Panorama Page



cewe group

TIPA World Awards 2025 for CEWE

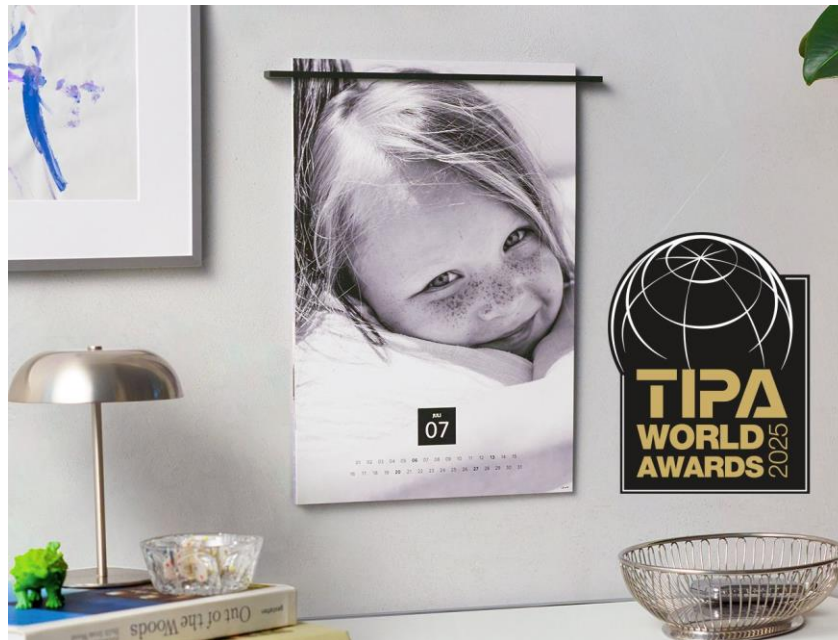
„BEST PROFESSIONAL PRINTING APP“ – CEWE Passport Photo App



cewe group

TIPA World Awards 2025 for CEWE

„BEST PHOTO SERVICE“ – CEWE Fineline Wall Calendar



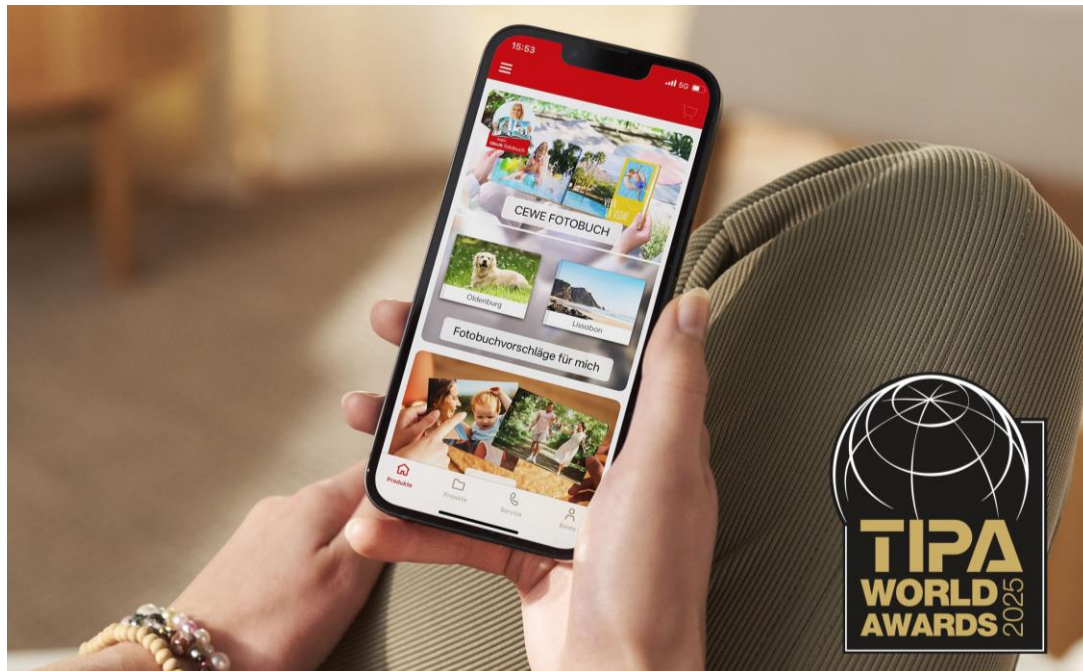
cewe group



red dot winner 2025

TIPA World Awards 2025 for CEWE

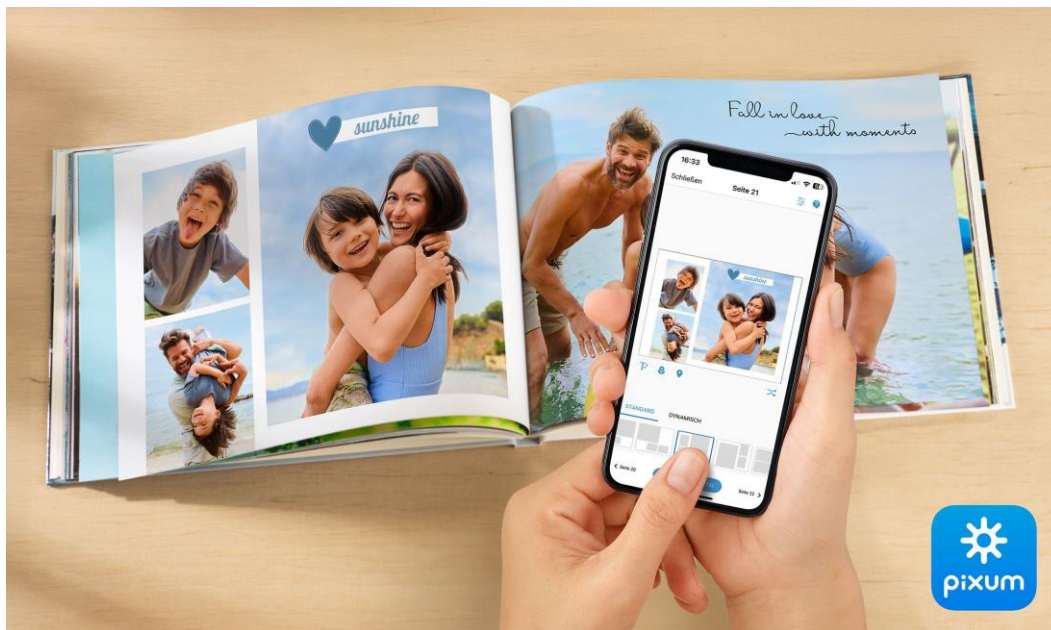
„BEST DESIGN & TECHNOLOGY“ – CEWE Smart Layout Concept



cewe group

TIPA World Awards 2025 for Pixum

„BEST PHOTOBOOK APP“ – Pixum App Smart Photobook Layouts



cewe group

TIPA World Awards 2025 for WhiteWall

„BEST PHOTO FRAME DESIGN“ – WhiteWall 6mm Basel Frame



cewe group

CEWE honored with PHOTOGRAPHERS' CHOICE 2025 Award



The CEWE PHOTOBOOK
with Panorama Page

wins the

*Photographers' Choice 2025
Award*

as

***“FAVORITE DESIGN
OF THE YEAR”***

*A worldwide online poll offered
photographers the opportunity to
vote for their top picks among all
TIPA World Award winners 2025.*

NEW: Memento Pocket in Photographic Paper Segment



NEW: Coloured first/last Pages



NEW: Premium cover designs for the CEWE PHOTOBOOK



cewe

NEW: Kitchen Calendar with detachable Photos



NEW: XXL Personalised Wall Calendar



cewe

NEW: Calendar for Two



cewe

Wooden Photo Frame (as Add-on)



NEW: Wooden Photo Rail (as Add-on)



cewe

**NEW: Color Expansion of
Photo Mug with Interior Color**



NEW: Storage Jar – Photo Treat Jar



NEW: Anniversary Collage – all your favorite moments arranged in the form of your individual number



– half a century of amazing memories!

cewe

NEW: Anniversary Collage – all your favorite moments arranged in the form of your individual number



– half a century of amazing memories!

cewe

NEW: Anniversary Collage – all your favorite moments arranged in the form of your individual number

— half a century of amazing memories!

cewe

NEW: Fill-your-own Photo Advent Calendar Boxes



NEW: Photo Advent Calendar with 24 activities and inspirations



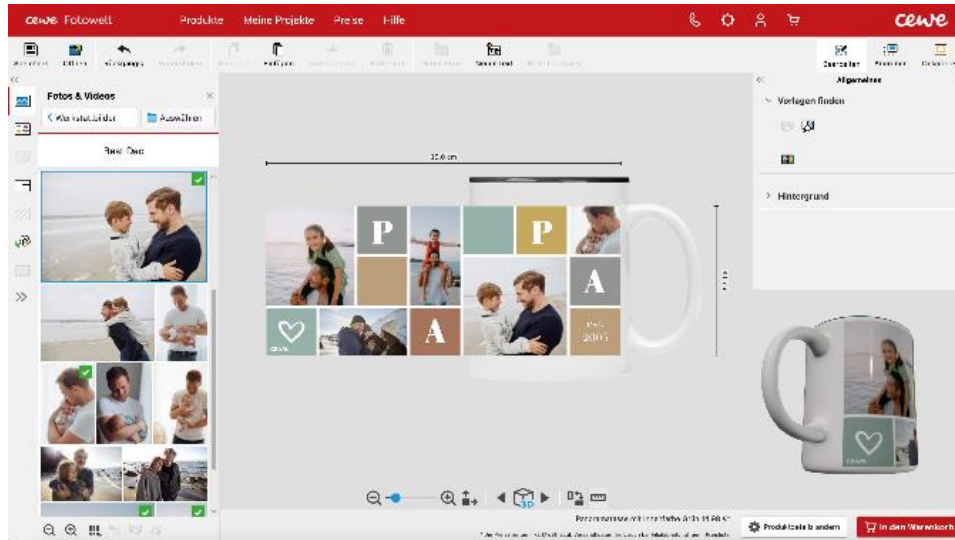
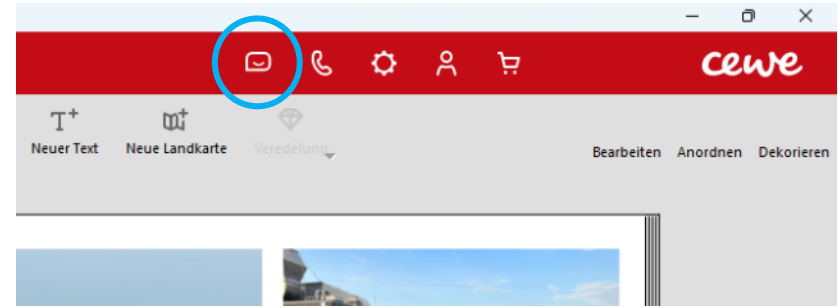
NEW: Digital Greeting Card



Innovation Strength

New ChatBot and 3D product display

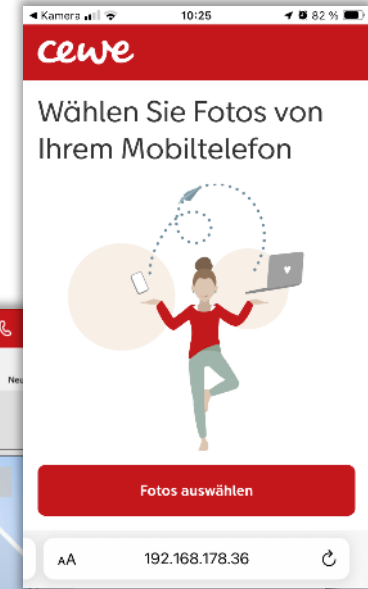
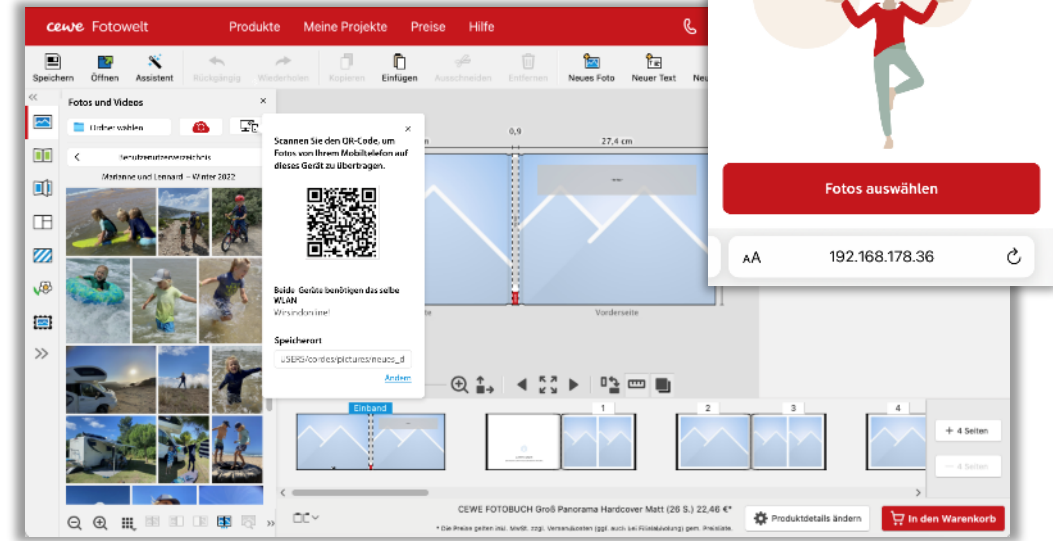
- New ChatBot for assistance
- New 3D display for products



Innovation Strength

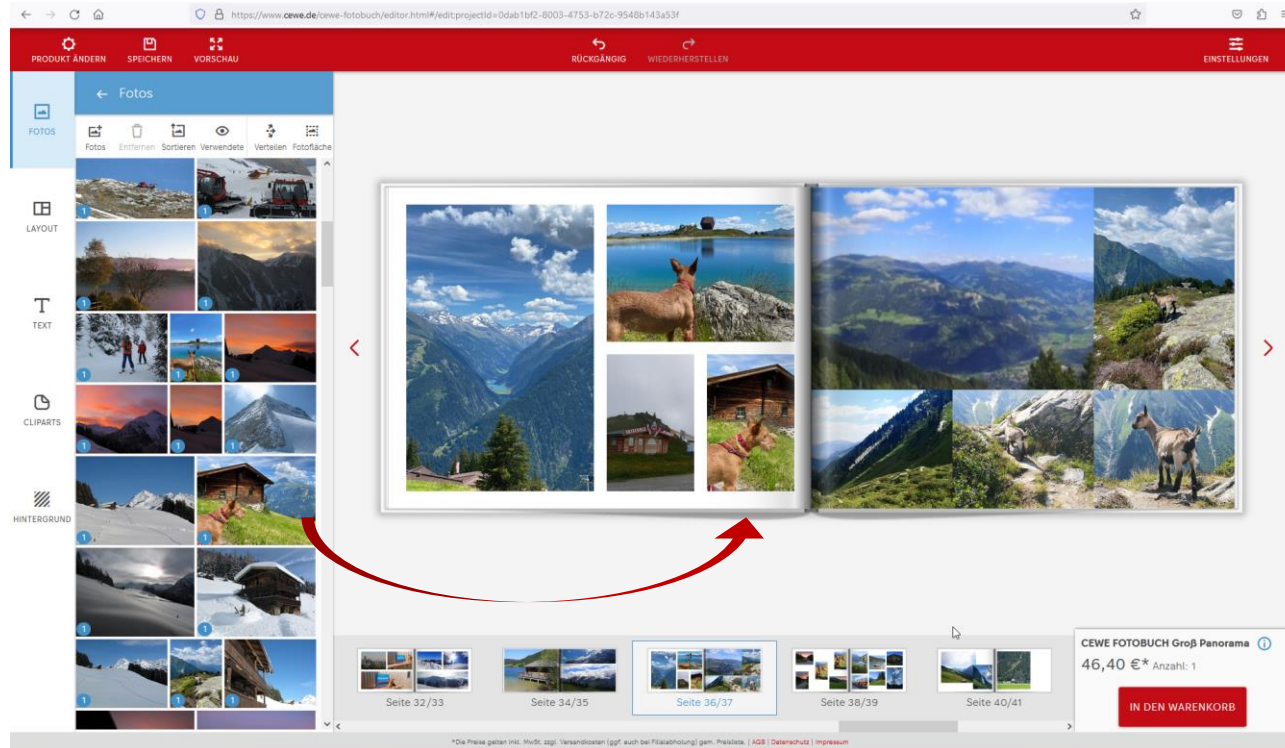
New Smart photo transmission

- Scan a QR code
- Select your photos on your cell phone
- Transfer photos and find the photos directly in the editor



Innovation Strength

Intelligent cropping developed by MAIC (intent driven)



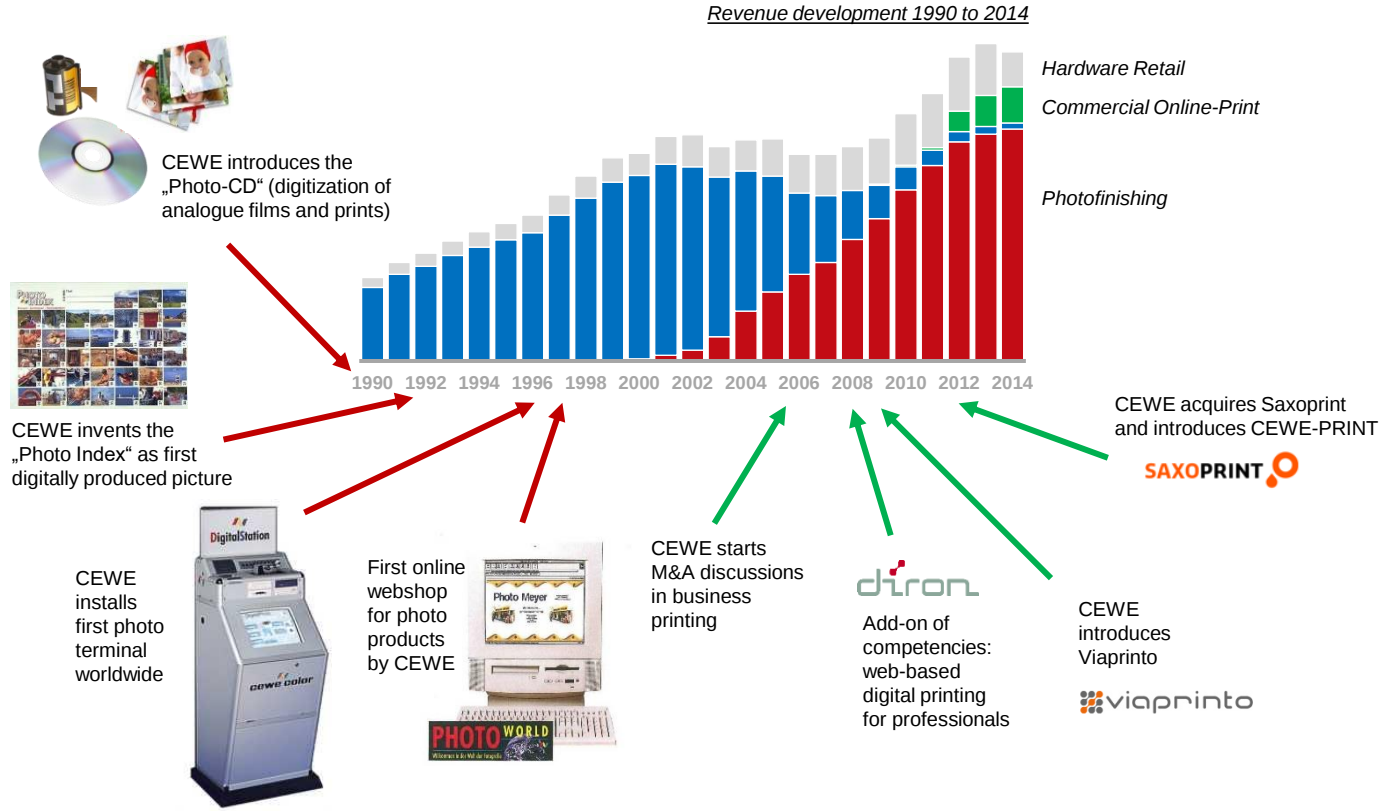
Efficiency: Extension of the production facility in Kozle (Poland)



Efficiency: Extension of the production facility Freiburg (Germany)

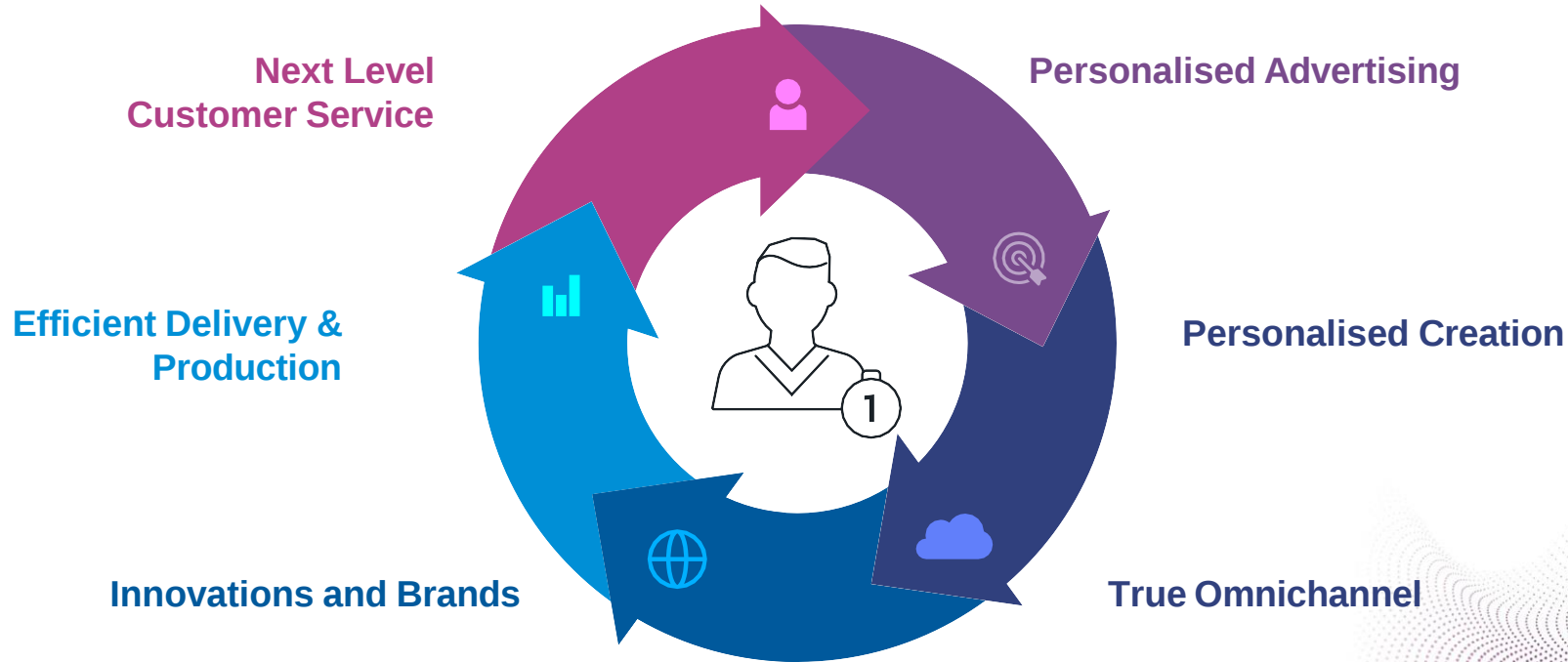


Early innovations as key success factor



» Each growth area needs patience ... and long-term perspective

AI impacting the CEWE value chain

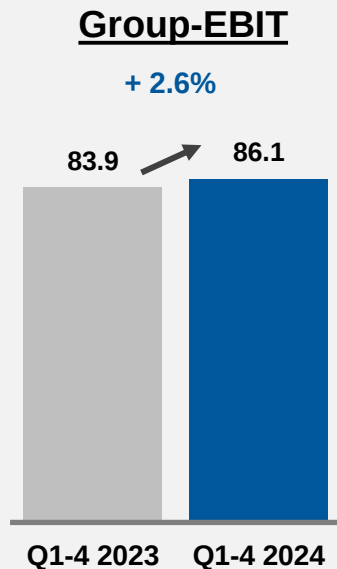
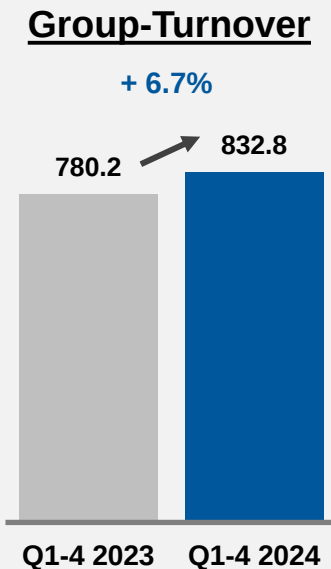


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CEWE 2024: Turnover and earnings increased, targets achieved

in Euro millions



Reported group turnover increases by 52.6 million euros to 832.8 million euros (2023: 780.2 million euros).



Without taking into account the (earnings-neutral) conversion of a trading partner to commission-based settlement, the group turnover would increase by +5.1% (corresponding to EUR 820.0 million for 2024).



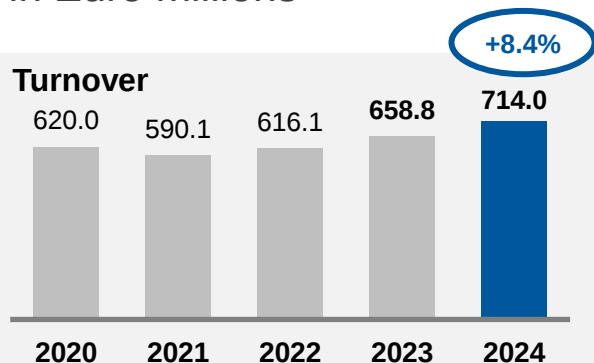
Group EBIT increases by 2.2 million euros to 86.1 million euros (2023: 83.9 million euros).



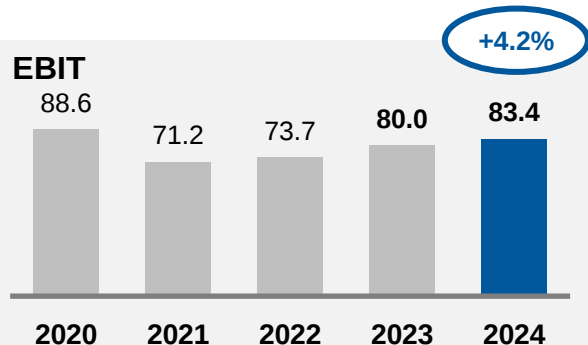
Annual targets for 2024 clearly achieved: Group turnover should reach between EUR 770 and 820 million and Group EBIT between EUR 77 and 87 million.

Business Segment Photofinishing Q1-4

in Euro millions



Photofinishing turnover increases by 8.4% to 714.0 million euros in 2024 (2023: 658.8 million euros). The conversion of a retail partner supplied by CEWE to commission-based accounting resulted in around 12.8 million euros of the increase in turnover (without affecting EBIT). Excluding this conversion, which has no impact on earnings, photofinishing turnover would increase by 6.4% (comparable to the previous year).



Photofinishing EBIT continues to improve in 2024 and increases by 3.4 million euros to 83.4 million euros. The annual result includes impairment losses at DeinDesign in the amount of -3.1 million euros (goodwill and web shop). Excluding this special effect, photofinishing EBIT increases by +6.5 million euros in operational terms.

- Special effects 2024: -6.1 million euros
 - Effects from the purchase price allocation of Cheerz: -0.8 mill. euros
 - Effects from the purchase price allocation of WhiteWall: -1.8 mill. euros
 - Effects from the purchase price allocation of Hertz: -0.4 Mio. mill. euros
 - Impairment loss on DeinDesign (goodwill and online store): -3.1 mill. euros

- Special effects 2023: -4.0 million euros
 - Effects from the purchase price allocation of Cheerz: -0.9 mill. euros
 - Effects from the purchase price allocation of WhiteWall: -2.1 mill. euros
 - Effects from the purchase price allocation of Hertz: -0.5 mill. euros
 - Software licenses no longer required: -0.5 mill. euros

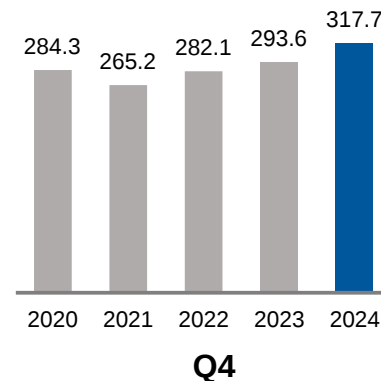
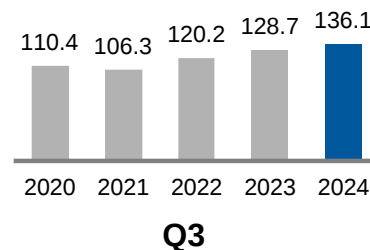
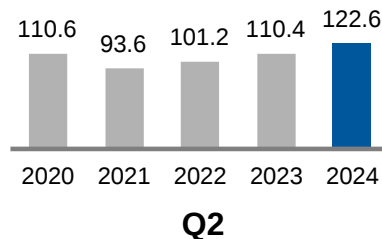
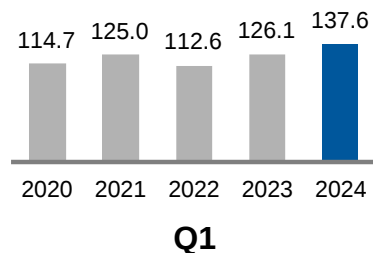
» Strong development in photofinishing: significant turnover and earnings growth in 2024

Photofinishing-Turnover by Quarter

Seasonal distribution: CEWE 2020 to 2024 – Turnover by quarter in million euros

Turnover target 2024: approx. 645 to 695 m€*

** group turnover w/o segments retail, commercial online-print and other*



Q1 target: 125.8 to 135.5 m€

Q1 actual: 137.6 m€

Q2 target: 109.7 to 118.2 m€

Q2 actual: 122.6 m€

Q3 target: 125.8 to 135.5 m€

Q3 actual: 136.1 m€

Q4 target: 283.8 bis 305.8 m€

Q4 actual: 317.7 m€

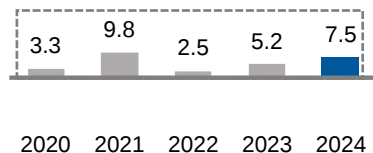
» Photofinishing turnover in fourth quarter also above target range

Photofinishing-EBIT by Quarter

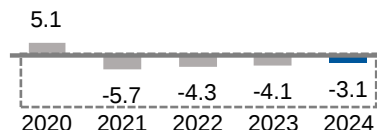
Seasonal distribution: CEWE 2020 to 2024 – EBIT by quarter in million euros

EBIT target 2024: approx. 73 to 83 m€*

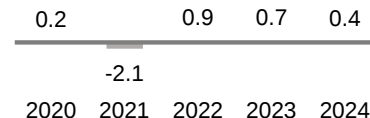
** group EBIT w/o segments retail, commercial online-print and other*



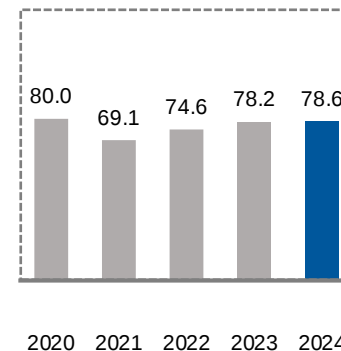
Q1



Q2



Q3



Q4

Q1 target: +5.8 to +6.6 m€

Q1 actual: +7.5 m€



Q2 target: -3.5 to -4.0 m€

Q2 actual: -3.1 m€



Q3 target: +0.3 to +0.4 m€

Q3 actual: +0.4 m€



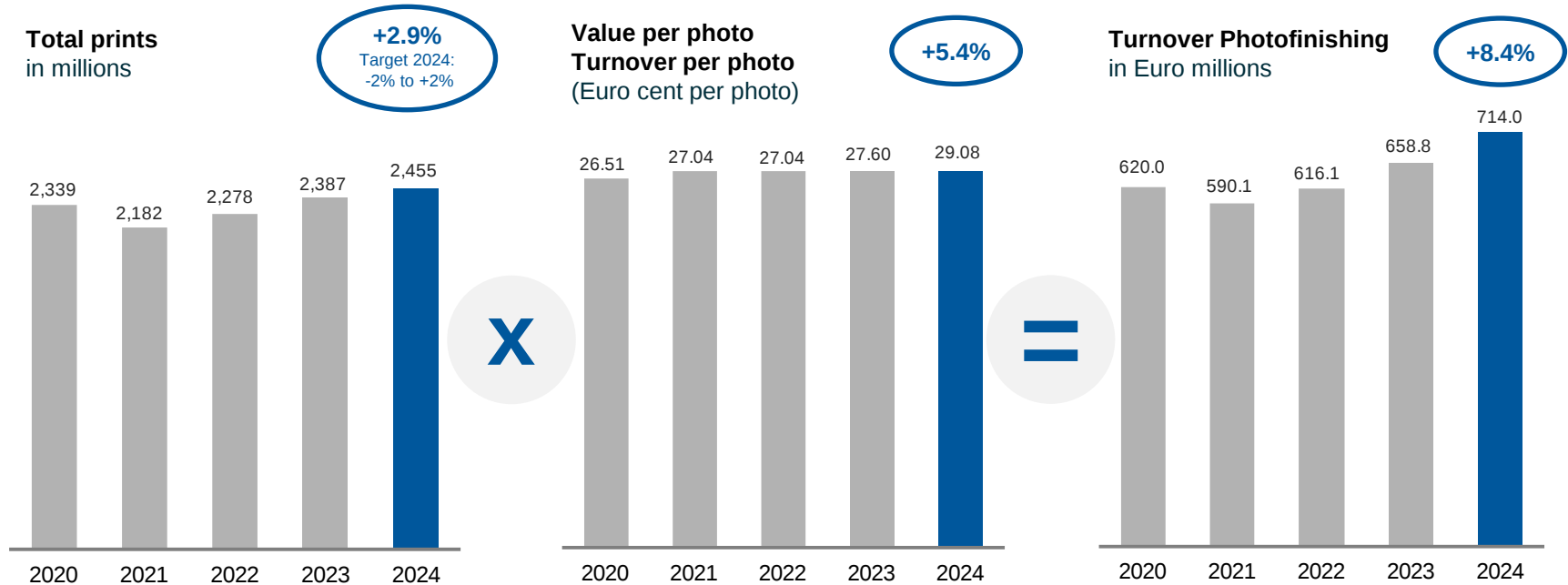
Q4 target: +68.9 bis +78.4 m€

Q4 actual: +78.6 m€



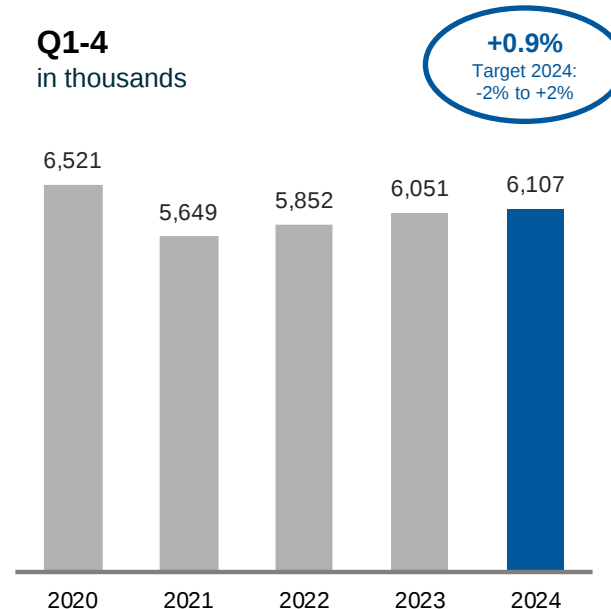
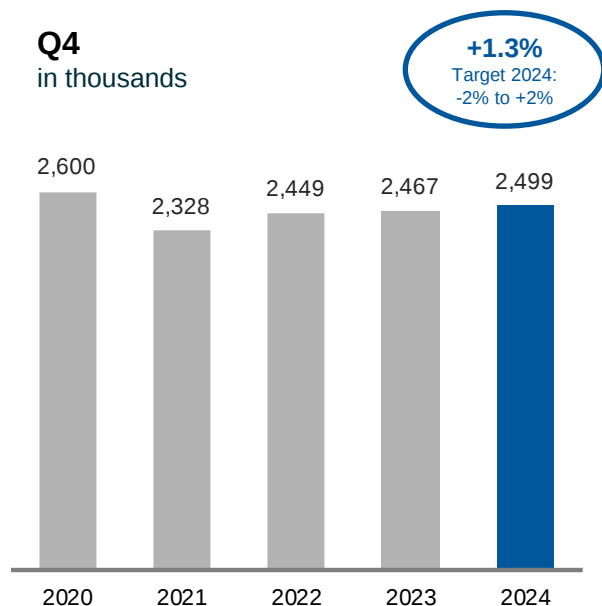
» Photofinishing EBIT also slightly above the planned target range in the fourth quarter

Number of prints and turnover Photofinishing Q1-4



- » Total prints and turnover per photo continue to increase, leading to a significant rise in photofinishing turnover.
- » The trend of increasing turnover per photo through premiumization (higher-quality product mix) and price increases is clearly visible.

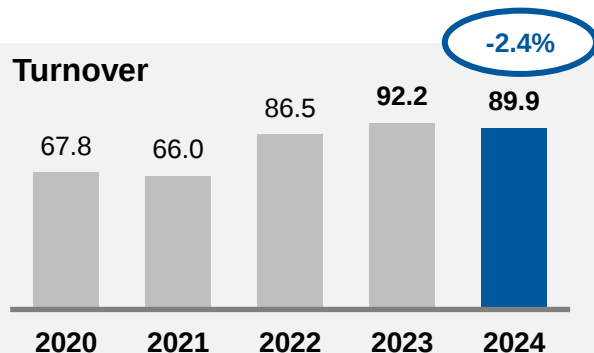
CEWE PHOTOBOOK



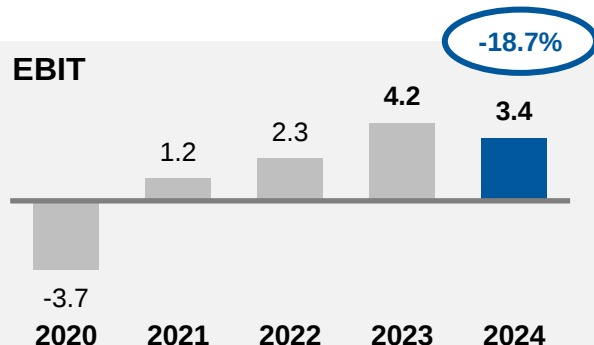
- » **Pleasing: CEWE PHOTOBOOKS are growing more strongly in the important Q4 Christmas business than in the year as a whole**
- » **Trend towards higher-quality CEWE PHOTOBOOKS continues: +8% turnover growth in 2024**

Business Segment Commercial Online-Print Q1-4

in Euro millions



In the weaker overall market in 2024, COP turnover falls only slightly by -2.4%. With its best price guarantee, COP seems to continue to succeed in losing less compared to its competitors and thus gaining market share.



Thanks to cost-efficient production, the achieved turnover lifts COP to a clearly positive EBIT. The price-competitive environment in a slightly declining market makes the EBIT, at EUR -0.8 million, weaker than in the previous year.

▪ Special effects 2024: -0.1 million euros
– Effects from the purchase price allocation of Laserline: -0.1 mill. euros

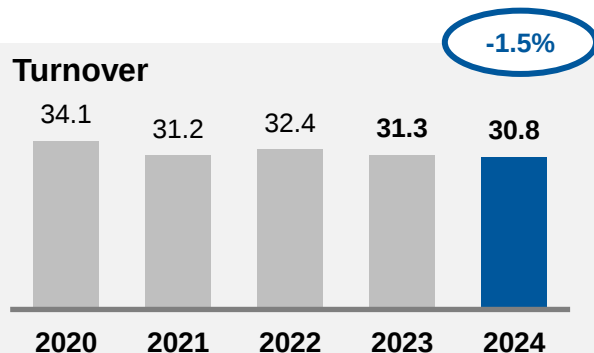
▪ Special effects 2023: -0.1 million euros
– Effects from the purchase price allocation of Laserline: -0.1 mill. euros

Rounding differences may occur.

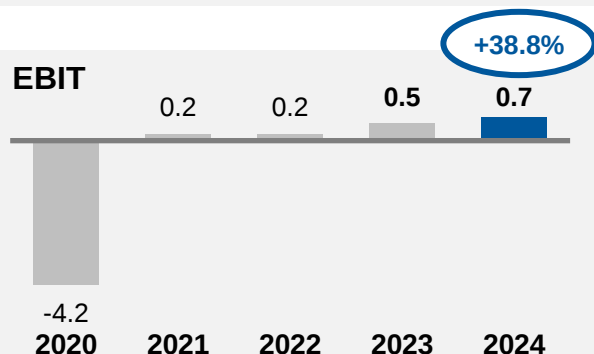
» **COP is holding its own in the market with its best price guarantee and has once again achieved a clearly positive EBIT**

Business Segment Retail* Q1-4

in Euro millions



Hardware retailing remains well positioned and, in line with expectations and strategy, achieves a slightly reduced turnover of 30.8 million euros (2023: 31.3 million euros), down 1.5%. By focusing on the photofinishing business and actively avoiding the low-margin hardware business, the active reduction in turnover has been as high as around -10% for several years.



With a focus on margins and an optimized branch structure, retail is able to improve its earnings again: EUR 0.7 million EBIT in 2024 (2023: EUR 0.5 million).

- Special effects 2024: none
- Special effects 2023: none

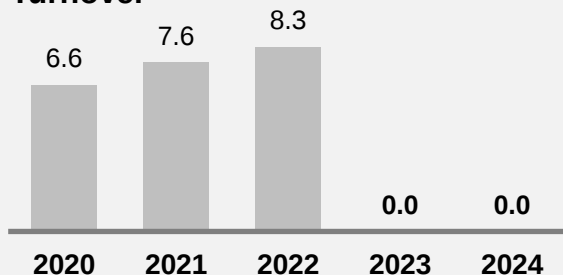
» Retail business remains well positioned with optimized store structure

Business Segment Other Q1-4

in Euro millions

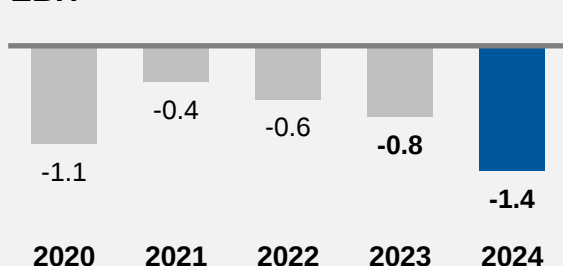
Structural and corporate costs and profits arising from real estate property and company investments are shown in the "other" business segment.

Turnover



After the sale of futalis in December 2023, the business segment Others will no longer generate any turnover. In accordance with IFRS 5, futalis was already excluded from the income statement for the full year 2023 in the previous annual financial statements, and accordingly, no turnover is shown here for the previous year either.

EBIT



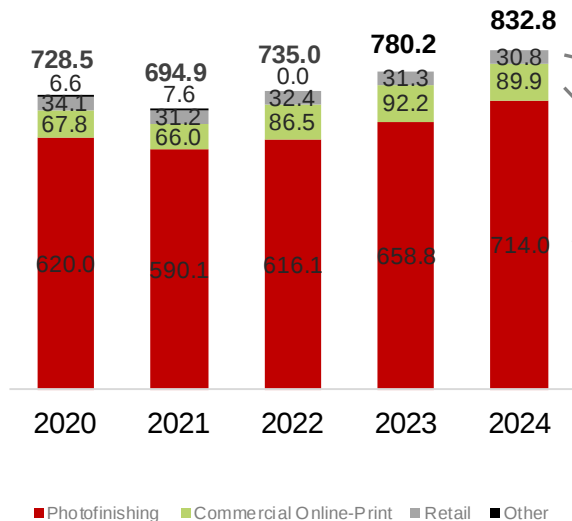
EBIT for the previous year 2023 is also reported excluding futalis effects. In particular, lower rental income (after taking over the former tenant Eastprint at Saxopark Dresden), a necessary impairment of a right-of-use asset for a sublet property, and construction and infrastructure measures at the property in Bad Schwartau reduced income from property holdings by around EUR -0.6 million.

» Cost items from structural and corporate costs at expected level

Turnover Q1-4

in Euro millions

+6.7%
(fx-adj.: +6.6%)
Target 2024:
-1% to +5%



Retail:
-1.5%
(fx-adj.: -2.1%)

Retail continues to be well positioned and, in line with expectations and strategy, achieved slightly lower sales than in the previous year.

Commercial Online-Print:
-2.4%
(fx-adj.: -2.6%)

The COP is holding its own against the competition and shows a slight decline in sales in 2024 (in a market that is currently declining more sharply overall).

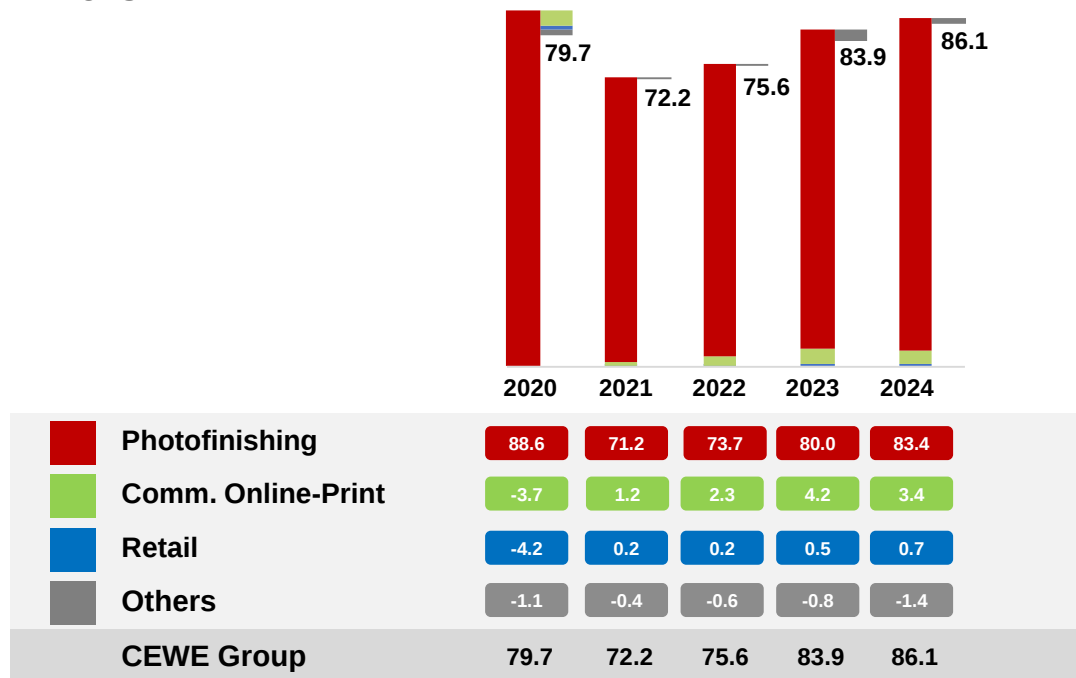
Photofinishing:
+8.4%
(fx-adj.: +8.3%)

FF continues to grow well in terms of sales (even without the retail partner conversion effect) and reaches a new high.

» Group turnover reach new high in 2024

EBIT

in Euro millions



» CEWE Group 2024 with further increase in earnings: 86.1 million euros EBIT

Consolidated income statement 2024

<i>Figures in Euro millions</i>	Q1 - Q4 2023	in % of revenues	Q1 - Q4 2024	in % of revenues	Δ as %	Δ as m€
Revenues	780.2	100%	832.8	100%	6.7%	52.6
Increase / decrease in finished and unfinished goods	0.2	0.0%	0.2	0.0%	-32.9%	-0.1
Other own work capitalised	4.2	0.5%	5.0	0.6%	19.1%	0.8
Other operating income	25.5	3.3%	27.3	3.3%	7.2%	1.8
Cost of materials	-187.4	-24.0%	-188.0	-22.6%	-0.3%	-0.6
Gross profit	622.7	79.8%	677.2	81.3%	8.8%	54.5
Personnel expenses	-218.9	-28.1%	-236.3	-28.4%	-7.9%	-17.4
Other operating expenses	-266.1	-34.1%	-299.2	-35.9%	-12.4%	-33.1
EBITDA	137.7	17.7%	141.7	17.0%	2.9%	4.0
Amortisation of intangible assets, depreciation of property, plant and equipment	-53.8	-6.9%	-55.6	-6.7%	-3.3%	-1.8
Earnings before interest, taxes (EBIT)	83.9	10.8%	86.1	10.3%	2.6%	2.2
Financial income	6.0	0.8%	2.4	0.3%	-60.2%	-3.6
Financial expenses	-1.9	-0.2%	-1.6	-0.2%	16.6%	0.3
Financial result	4.0	0.5%	0.7	0.1%	-81.3%	-3.3
Earnings before taxes (EBT)	87.9	11.3%	86.9	10.4%	-1.2%	-1.1

PF business segment increased its turnover by 55.2 million euros or 8.4%. Slight decline compared to the previous year in COP (-2.4%) and RT (-1.5%) business segments.

Increased revenues from recyclable production residues.

Reduction of the cost of materials ratio to 22.6% (previous year: 24.0%) due to structural improvement (less turnover in the business segment RT with high cost of sales ratio and more turnover in the business segment PF with low cost of materials ratio) as well as price-induced turnover increase.

Increase due to wage and salary adjustments, payment of an inflation premium and new hires in the PF business segment.

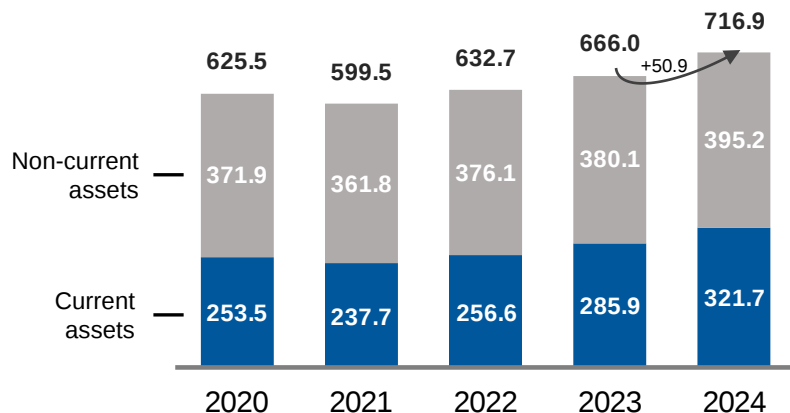
Increased marketing activities, higher IT, legal and consulting costs, and (earnings-neutral) conversion of a trading partner to commission-based billing (commissions as selling expenses).

In the previous year, high financial income from profit distributions from financial investments in the amount of 5.4 million euros (LeanIX).

Balance Sheet on 31 December

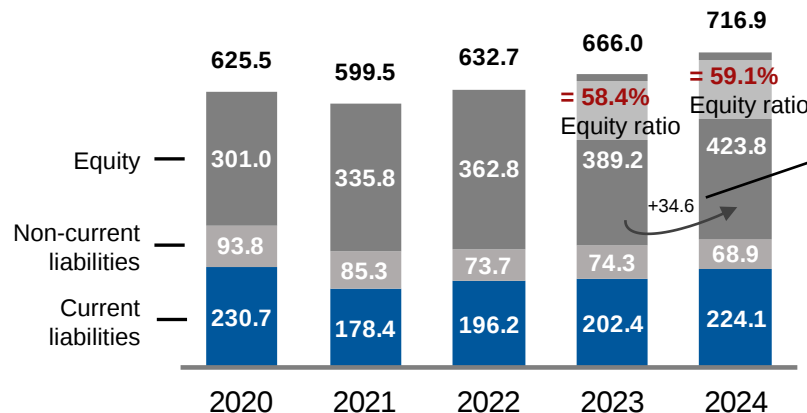
Assets

in Euro millions



Liabilities

in Euro millions



Comprehensive Income +61.1 million euros
Dividend -18.1 million euros
Share buy-back -9.8 million euros
Stock option plans +1.4 million euros

- » Balance sheet total increased by 50.9 million euros to 716.9 million euros (+7.6%), “in line” with turnover (+7.4% in Q4; +6.7% in Q1-4)
- » CEWE with strong equity ratio of 59.1% (2023: 58.4%)

Free cash flow Q1-4

Increase of 1.1 million euros
due to:

(+) 6.4 million euros earnings
(total EBITDA + non-cash effects)

(+) 3.8 million euros operating net working capital
(Revenue-related increase in trade receivables is compensated by increase in trade payables)

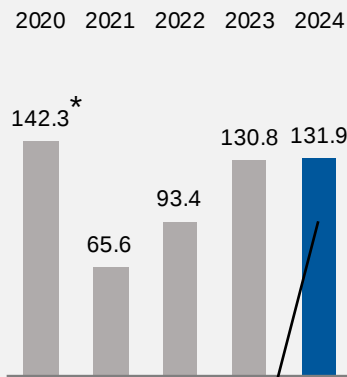
(+) 2.5 million euros other net working capital

(-) 12.8 million euros higher net tax payments (tax refunds in the previous year due to advance payments exceeding the tax expense for 2021 and 2022 assessment years)

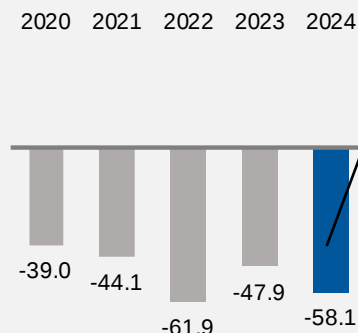
(+) 1.1 million euros interest received

Increase of 10.2 million euros due to higher operational investments (3.4 million euros), mainly due to the expansion of photofinishing production sites, the business-acquisition of Eastprint in COP (2.2 million euros) and income from financial investments in the previous year (5.4 million euros)

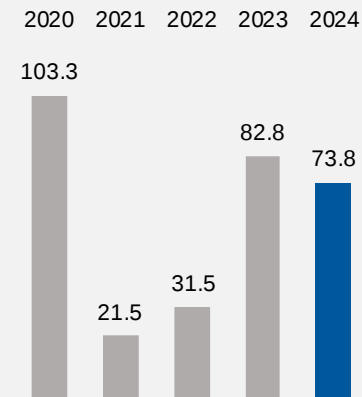
Cash flow from operating activities in Euro millions



Cash flow from investing activities in Euro millions

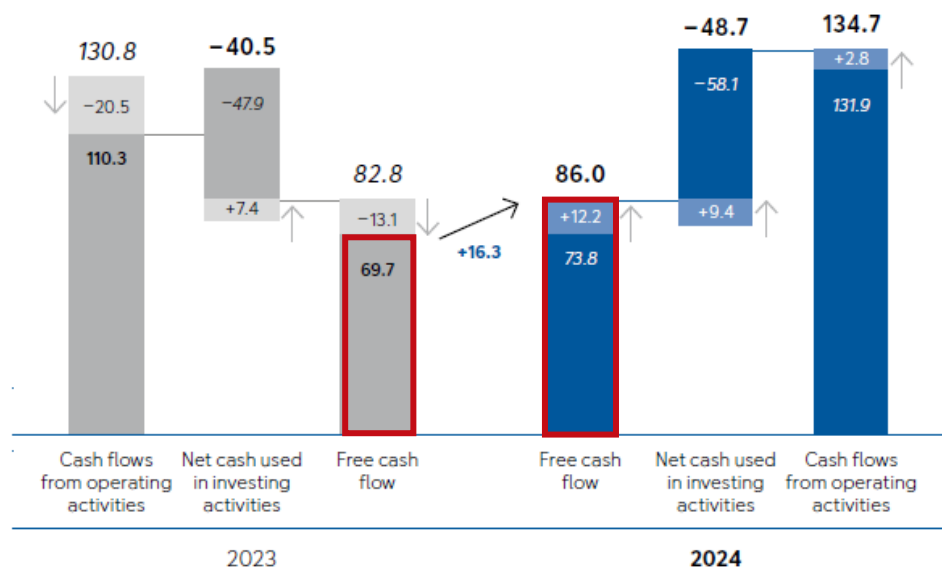


Free cash flow in Euro millions



- » Cash flow from operating activities increases and more than compensates for the previous year's exceptional and high tax refunds ("late coronavirus effects")
- » Cash outflow from investing activities increases by +10.2 million euros, mainly due to the expansion of photofinishing production sites and the absence of income from financial investments in the previous year
- » Free cash flow due to investments at +73.8 million euros

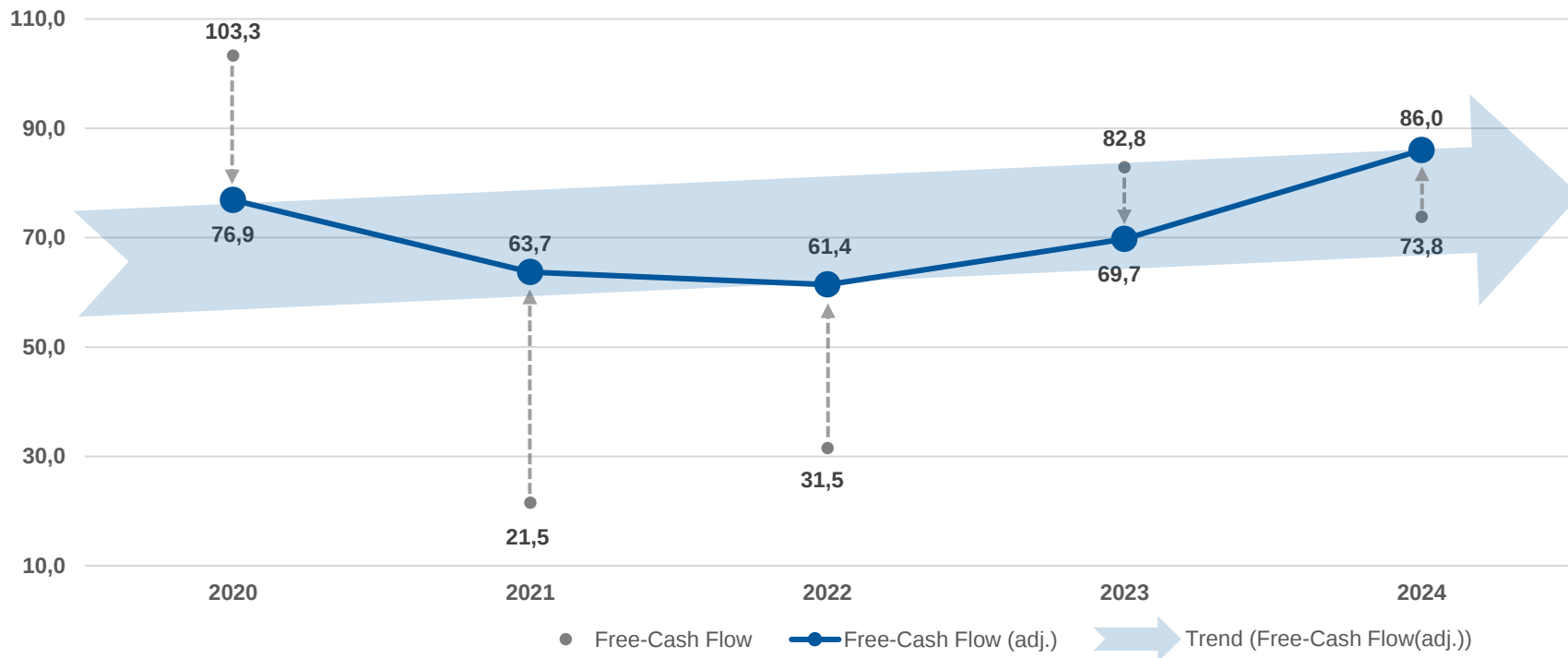
Normalized Free cash flow Q1-4



2023	Normalisation accounting	2024
-9	Advance debt collection by retail partners	0
-11.5	Tax payments above/below tax expense	+ 2.8
-20.5	Normalised cash flows from operating activities	+ 2.8
0	Eastprint acquisition	+ 2.2
+ 12.8	Special investments in real estate (purchase/construction)	+ 7.9
-5.4	Distribution of profits from financial investments	-0.7
+ 7.4	Normalisation of net cash used in investing activities	+ 9.4
-13.1	Normalisation of free cash flow	+ 12.2

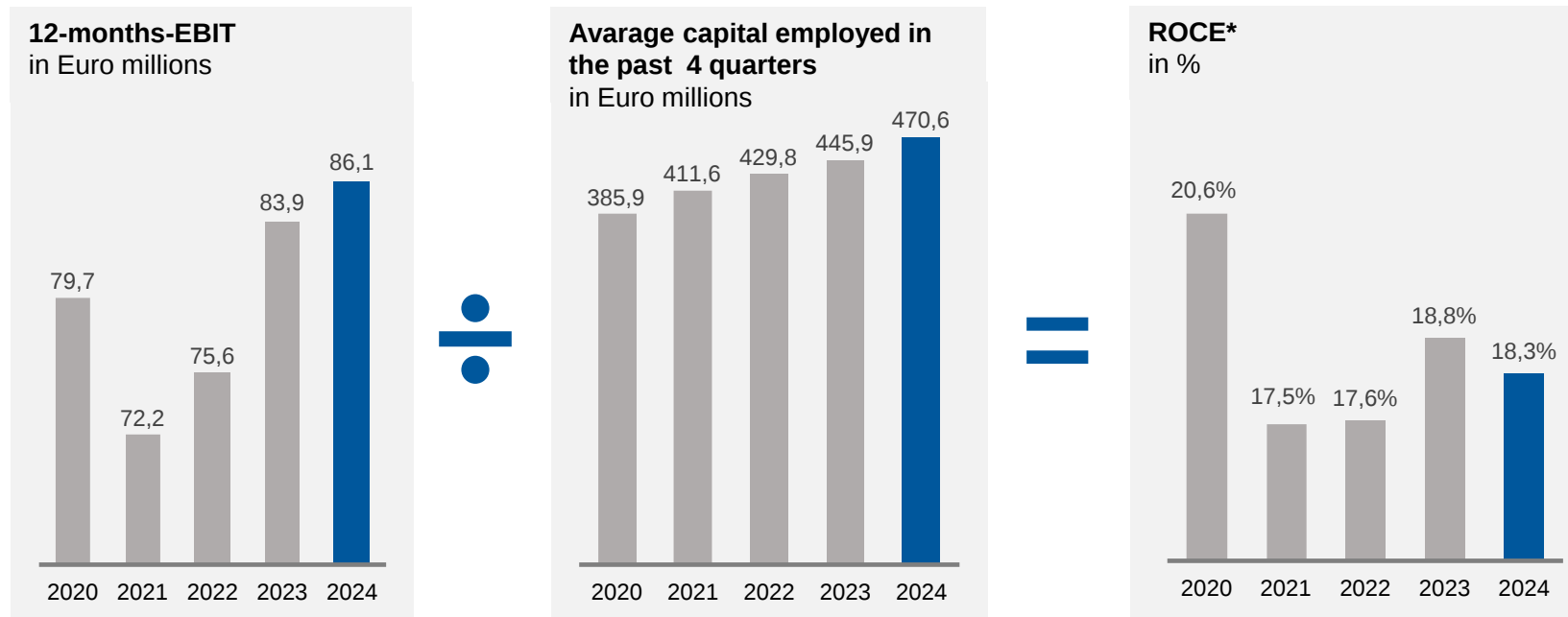
 = normalised free cash flow

5-year view: Normalized Free cash flow Q1-4



» Normalized Free cash flow above previous year and still shows upward trend

ROCE



» ROCE remains at a strong level: 18.3%

» Excluding the increase in cash in capital employed, ROCE even rises to 19.7%

All 2024 targets achieved

Targets		Target 2024	Actual 2024	
Photos	billion photos	2.3 to 2.4	2.46	✓
CEWE PHOTO BOOK	millions	5.9 to 6.2	6.11	✓
Operational Investments	million euros	60	56.0	✓
Revenue	million euros	770 to 820	832.8	✓
EBIT	million euros	77 to 87	86.1	✓
EBT	million euros	75.5 to 85.5	86.9	✓
Earnings after tax	million euros	51 to 58	60.1	✓
Earnings per share	euro	7.26 to 8.22	8.64	✓

Contents

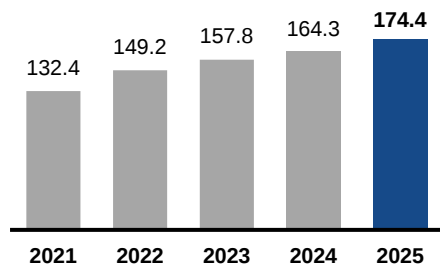
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CEWE Group with expected, seasonally typical Q3 results

Third quarter results confirm annual target for 2025

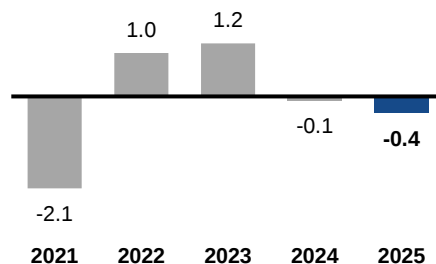
Group turnover Q3

in Euro millions



Group EBIT Q3

in Euro millions



Group turnover increase by +6.1%.



Group EBIT fully in line with expectations.



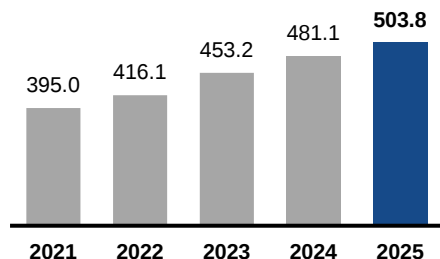
Annual targets for 2025 also confirmed with Q3.

CEWE Group on target in Q1-3 2025

Results for Q1-3 confirm annual target for 2025

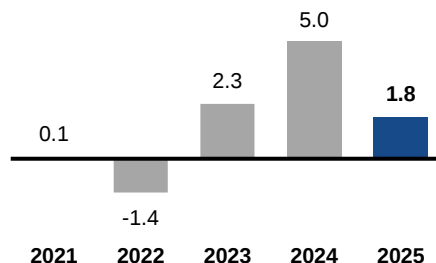
Group turnover Q1-3

in Euro millions



Group EBIT Q1-3

in Euro millions



Group turnover increases by +4.7%.



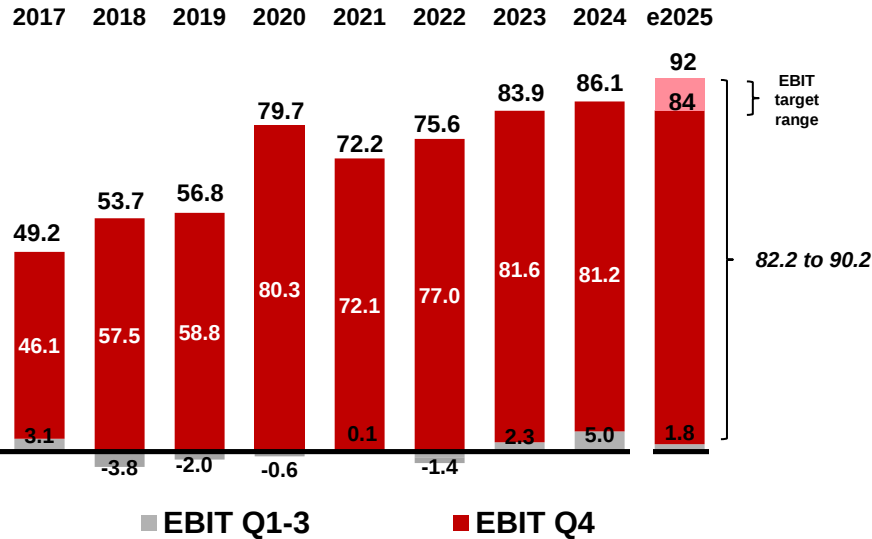
Group EBIT fully in line with expectations.



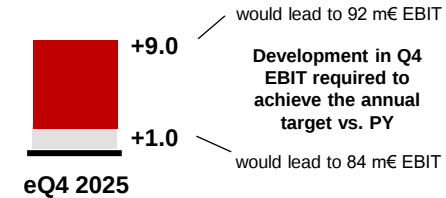
Annual targets for 2025 confirmed with Q1-3.

Required Q4 EBIT development to achieve the annual target

Earnings distribution Q1-3 vs. Q4 in million euros



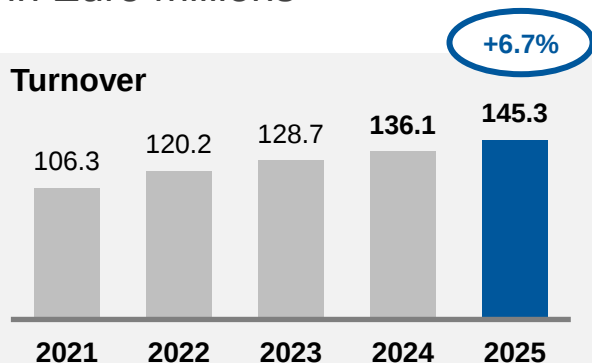
Required Q4 EBIT development to achieve the annual target difference to previous year in million euros



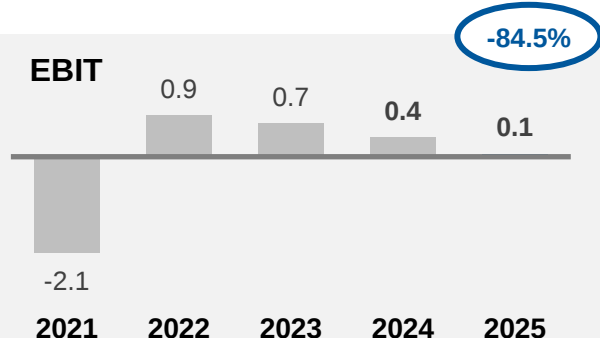
» The consistently positive (primarily volume-driven) revenue growth and Photofinishing's significant operating leverage effect in Q4 makes the EBIT target range appear well within reach

Business Segment Photofinishing Q3

in Euro millions



Photofinishing turnover rose by 6.7% to EUR 145.3 million in the third quarter (Q3 2024: EUR 136.1 million). The increase in revenue is primarily volume-driven, with the total number of photos across all products rising by +6.8%, meaning that turnover per photo are almost exactly at the same level as in the previous year.



At EUR 0.1 million, EBIT in Photofinishing is at a typical Q3 level and thus – despite additional marketing costs of around EUR 2.1 million, also in preparation for the Q4 Christmas business – only slightly below the EBIT for the same quarter of the previous year (Q3 2023: EUR 0.4 million). In addition, the quarterly result carries around €3.4 million in increased personnel costs resulting from the current collective agreement and new hires.

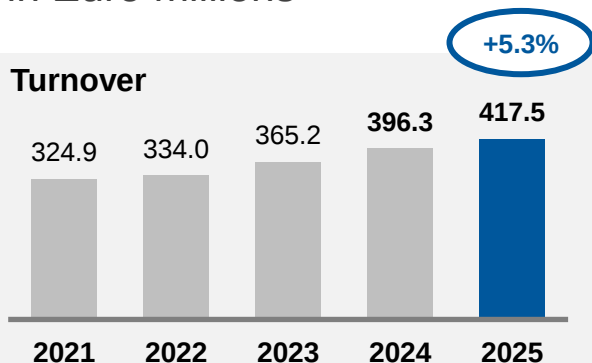
- Special items Q3 2025: -0.6 million euros
 - Effects from the purchase price allocation of Cheerz: -0.2 million euros
 - Effects from the purchase price allocation of WhiteWall: -0.3 million euros
 - Effects from the purchase price allocation of Hertz: -0.1 million euros

- Special items Q3 2024: -0.8 million euros
 - Effects from the purchase price allocation of Cheerz: -0.2 million euros
 - Effects from the purchase price allocation of WhiteWall: -0.5 million euros
 - Effects from the purchase price allocation of Hertz: -0.1 million euros

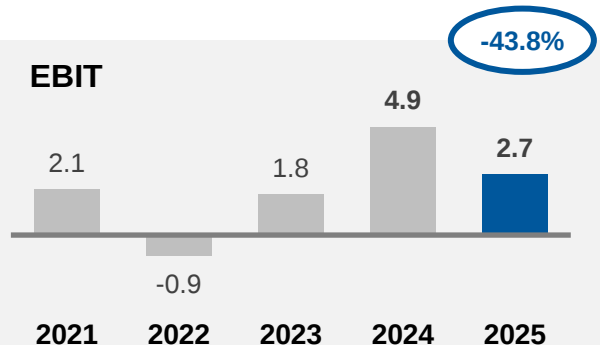
» Photofinishing continues to grow turnover in the third quarter and achieves a result typical for the season

Business Segment Photofinishing Q1-3

in Euro millions



Photofinishing turnover increased by 5.3% to EUR 417.5 million in the first nine months (Q1-3 2024: EUR 396.3 million). The total volume of photos across all products increased by 4.2%, while turnover per photo increased by 1.1%, driven primarily by the higher-value demand mix ("premiumization") and price increases.



Photofinishing-EBIT reached EUR 2.7 million in the first nine months (Q1-3 2024: EUR 4.9 million). In comparison to the previous year the result carries around EUR 9.3 million in more personnel costs (from current collective agreement and new hires), around EUR 2.4 million in one-off personnel cost (one-off payments in accordance with the collective agreement and provisions for departing board members) and around EUR 4.1 million in higher marketing expenses, which were necessary to achieve the top-line result and also to prepare for the Christmas business in the fourth quarter already. In addition, around EUR 1.9 million more in IT-licence-fees were incurred than in the previous year.

- Special items Q1-3 2025: -1.7 million euros
 - Effects from the purchase price allocation of Cheerz: -0.6 million euros
 - Effects from the purchase price allocation of WhiteWall: -0.9 million euros
 - Effects from the purchase price allocation of Hertz: -0.3 million euros

- Special items Q1-3 2024: -2.2 million euros
 - Effects from the purchase price allocation of Cheerz: -0.6 million euros
 - Effects from the purchase price allocation of WhiteWall: -1.4 million euros
 - Effects from the purchase price allocation of Hertz: -0.3 million euros

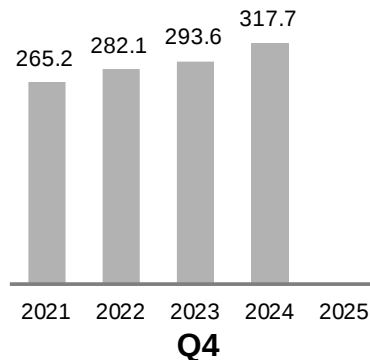
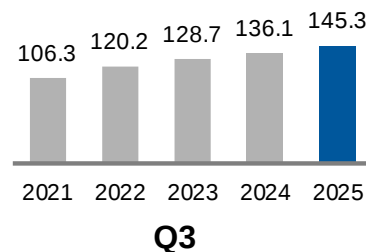
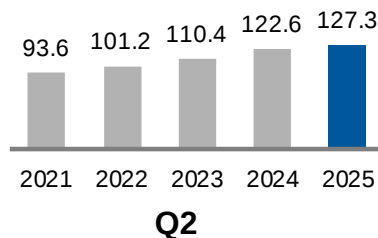
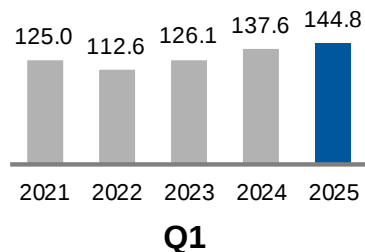
» Photofinishing in Q1-3 in line with planned and expected turnover and earnings development

Photofinishing-Turnover by Quarter

Seasonal distribution: CEWE 2021 to 2025 – Turnover by quarter in million euros

Turnover target 2025: approx. 709 to 739 m€*

** group turnover w/o segments retail, commercial online*



Q1 target: 138.3 to 144.1 m€

Q1 actual: 144.8 m€

Q2 target: 120.5 to 125.6 m€

Q2 actual: 127.3 m€

Q3 target: 138.3 to 144.1 m€

Q3 actual: 145.3 m€

Q4 target: -

Q4 actual: -

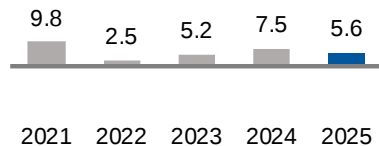
» Photofinishing turnover in all quarters above the planned target range

Photofinishing-EBIT by Quarter

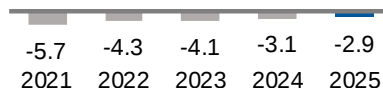
Seasonal distribution: CEWE 2021 to 2025 – EBIT by quarter in million euros

EBIT target 2025: approx. 80.5 to 88.5 m€*

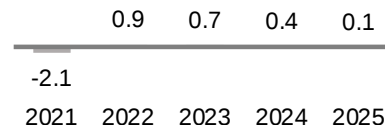
** group EBIT w/o segments retail, commercial online-print and other*



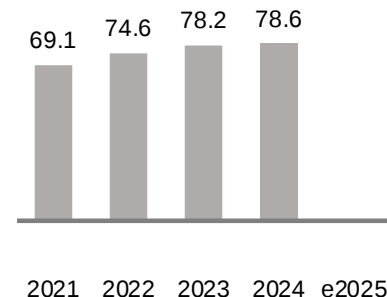
Q1



Q2



Q3



Q4

Q1 target: +5.5 to +6.5 m€

Q1 actual: +5.6 m€



Q2 target: -2.5 to -4.0 m€

Q2 actual: -2.9 m€



Q3 target: 0.0 to 1.0 m€

Q3 actual: +0.1 m€



Q4 target: -

Q4 actual: -

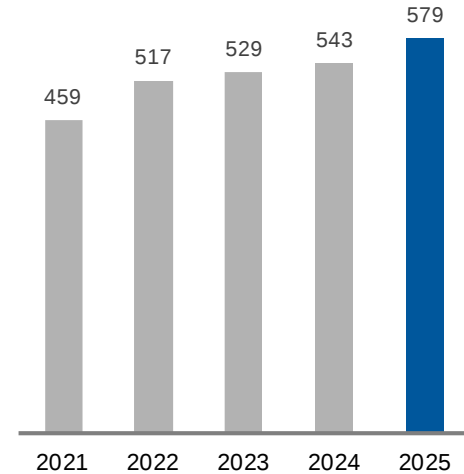


» **Photofinishing EBIT also within expected target range in all quarters**

Number of prints and turnover Photofinishing Q3

Total prints
in millions

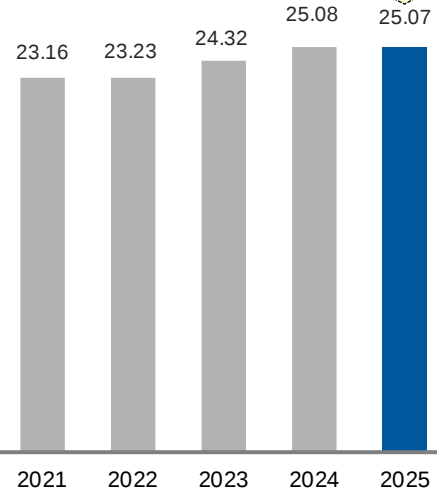
+6.8%
Target 2025:
0% to +2%



Value per photo
Turnover per photo
Euro cent per photo

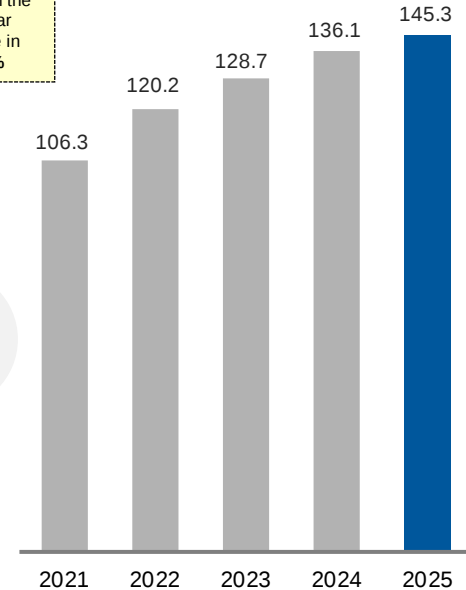
0.0%

Premiumization remains visible
Higher revenue deferral than in the
previous year due to calendar
effects masks actual increase in
revenue per photo of **+0.5%**



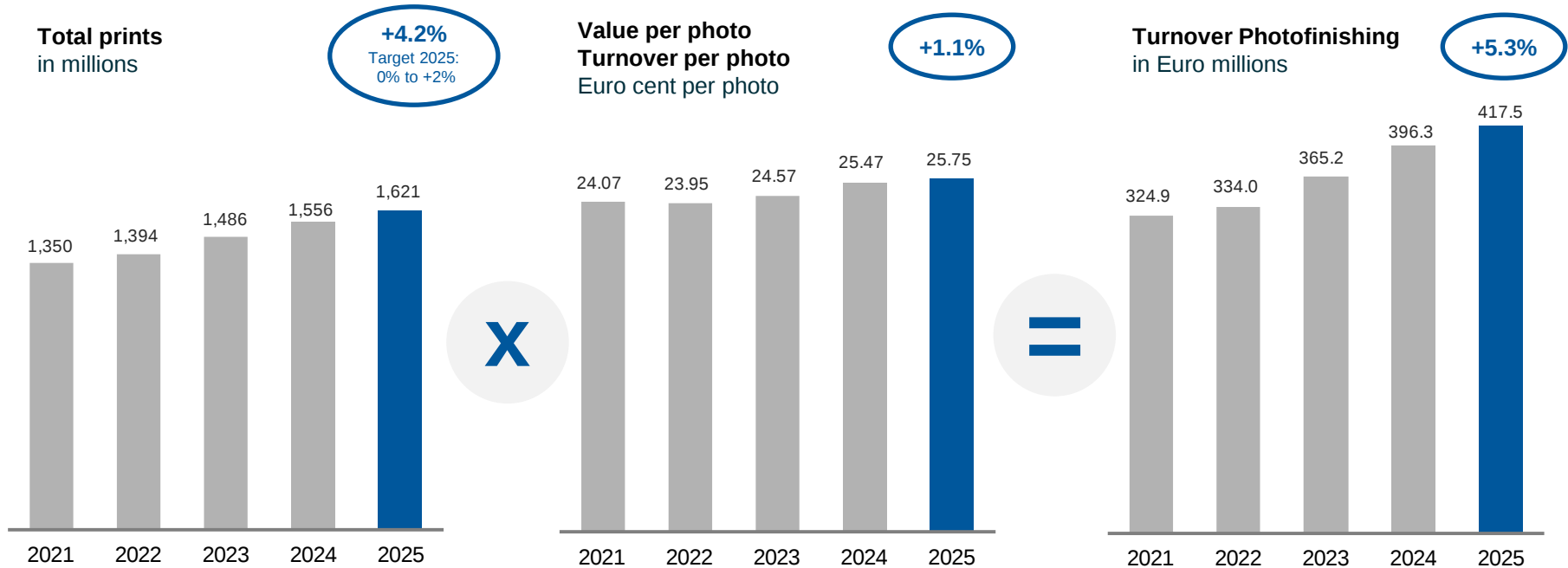
Turnover Photofinishing
in Euro millions

+6.7%



» Increase in photo volume drives revenue growth in the third quarter

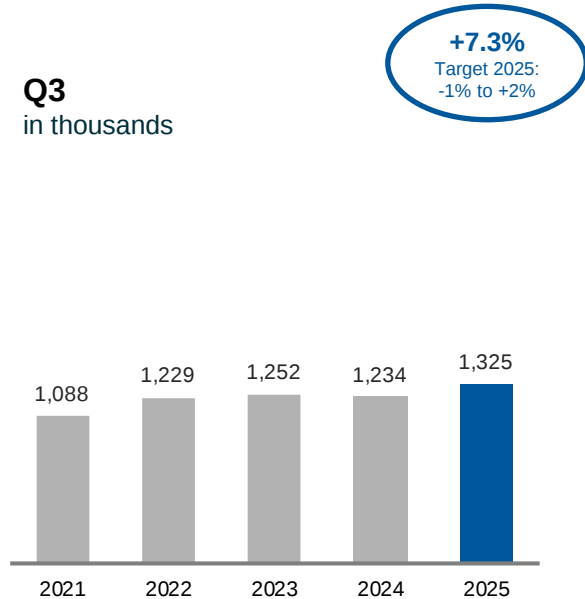
Number of prints and turnover Photofinishing Q1-3



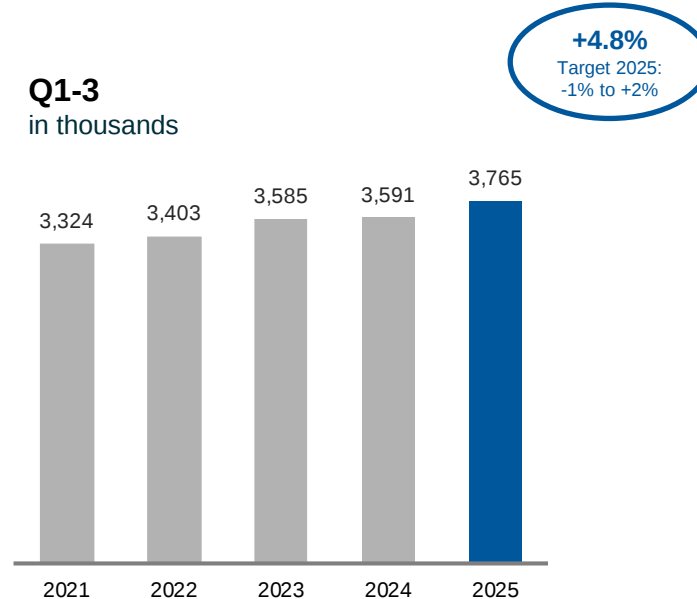
» Photo volume and revenue per photo continue to grow, driving up photofinishing revenue

CEWE PHOTOBOOK

Q3
in thousands



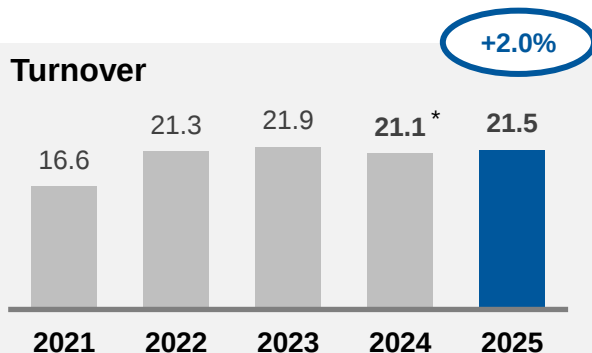
Q1-3
in thousands



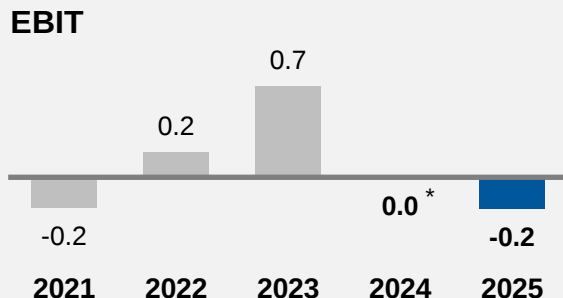
- » **CEWE PHOTOBOOK grows significantly in Q3 with +7.3%, Q1-3 volume growth at +4.8%**
- » **Trend toward higher-value CEWE PHOTOBOOKs continues: +8.9% sales growth in Q3, +7.4% in Q1-3**

Business Segment Commercial Online-Print Q3

in Euro millions



Commercial Online-Print (COP) recorded a slight recovery in the third quarter (in a weaker overall market, particularly in Germany) with turnover growth of +2.0%. However, with its best price guarantee, COP appears to be continuing to gain market share.



COP achieved in Q3 a slightly weaker EBIT of €-0.2 million than in the previous year (Q3 2024: €0.0 million). This slight decline was mainly due to the weak market in Germany, with lower price levels compared to the previous year, and deliberate investments in international markets (the Netherlands, Belgium, France, Spain and the UK).

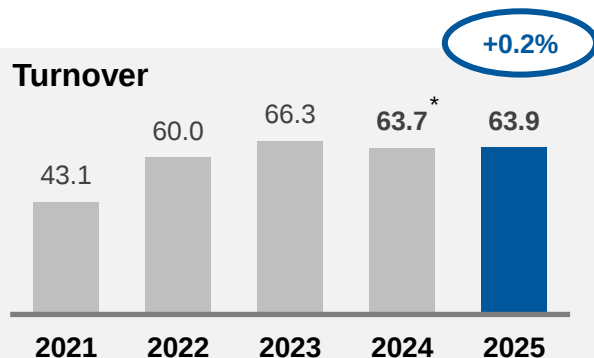
In addition, the establishment of efficiency-enhancing “hybrid production” (offset and digital printing) at Saxoprint is still resulting in minor additional expenses. The parallel expansion of digital printing capacities alongside the established offset printing will further increase the efficiency of the entire production site through optimal allocation of print jobs.

- Special items Q3 2025: -0.03 million euros
- Effects from the purchase price allocation of Laserline: -0.03 million euros
- Special items Q3 2024: -0.03 million euros
- Effects from the purchase price allocation of Laserline: -0.03 million euros

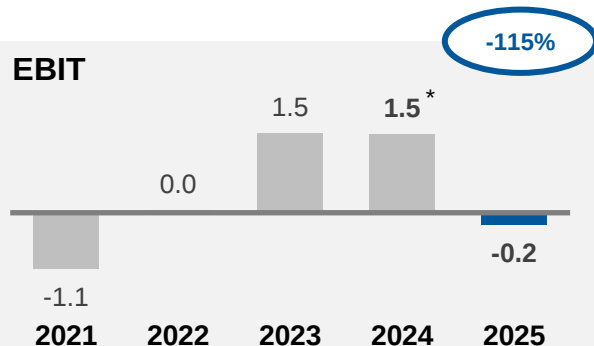
» COP with turnover growth in the third quarter

Business Segment Commercial Online-Print Q1-3

in Euro millions



Commercial Online-Print (COP) managed to grow slightly in a weaker overall market, rising by 0.2% and thus achieving sales in Q1-3 at the previous year's level. With its best price guarantee, COP appears to be continuing to gain market share.



COP achieved an EBIT of €-0.2 million in Q1-3 (Q1-3 2024: €1.5 million). The decline was mainly due to deliberate investments in international markets (the Netherlands, Belgium, France, Spain and the UK) and the generally enforceable price level in a highly competitive environment, particularly in Germany.

In addition, the establishment of efficiency-enhancing “hybrid production” (offset and digital printing) at Saxoprint is still leading to minor additional expenses. The parallel expansion of digital printing capacities alongside the established offset printing will further increase the efficiency of the entire production site through optimal allocation of print jobs.

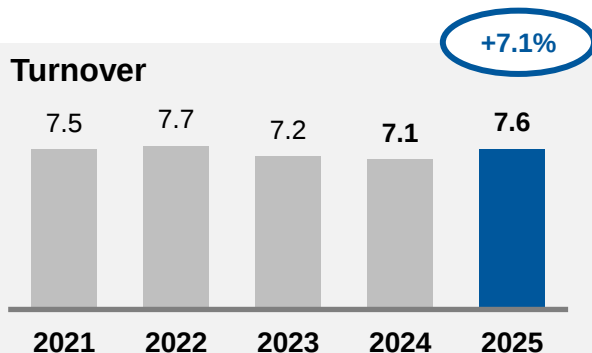
» **COP invests in international markets and reduces earnings, mainly due to weak market in Germany**

- Special items Q1-3 2025: -0.1 million euros
- Effects from the purchase price allocation of Laserline: -0.1 million euros
- Special items Q1-3 2024: -0.1 million euros
- Effects from the purchase price allocation of Laserline: -0.1 million euros

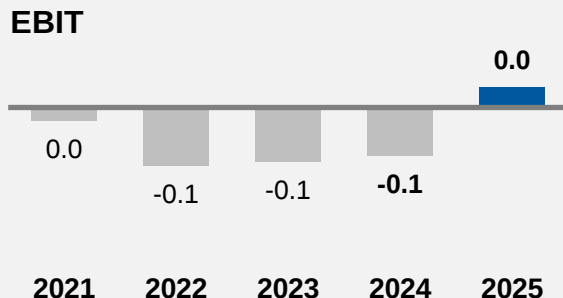
cewe group

Business Segment Retail* Q3

in Euro millions



The hardware retail business continues to be well positioned and even achieved a +7.1% increase in turnover to €7.6 million (Q3 2024: €7.1 million). Among other things, the retail business in Norway and Poland continued to develop very positively: with its focus on premium products, CEWE's retail business there was able to further succeed against the often price-driven market participants and, according to its own assessment, gained market share.



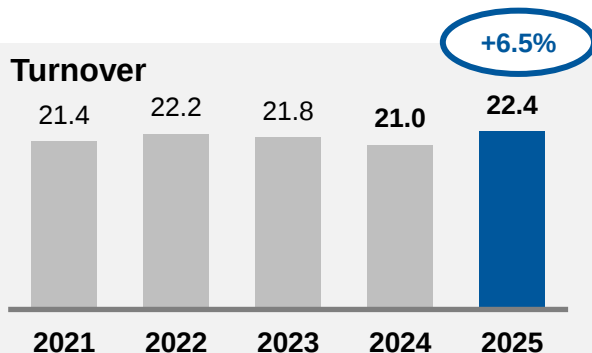
With an EBIT of €0.0 million, the retail business achieved a balanced Q3 result (Q3 2024: €-0.1 million). Due to the seasonal nature of the business, the fourth quarter is also the most profitable quarter of the year for hardware retail.

- Special items Q3 2025: none
- Special items Q3 2024: none

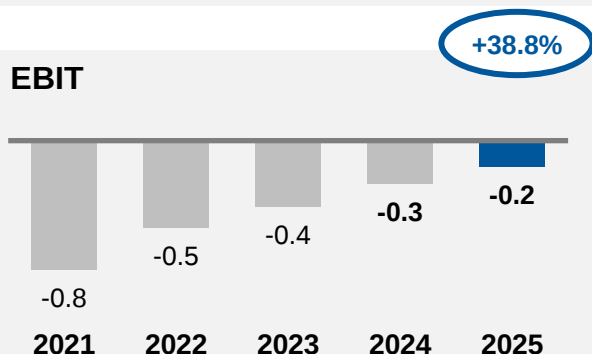
» Retail continues to be well positioned and even sees further growth in turnover

Business Segment Retail* Q1-3

in Euro millions



The hardware retail business continues to be well positioned and even achieved a +6.5% increase in turnover to €22.4 million (Q1-3 2024: €21.0 million). Among other things, the retail business in Norway and Poland developed very positively: with its focus on premium products, CEWE's retail business there was able to further succeed against the often price-driven market participants and, according to its own assessment, gained market share.



With an EBIT of €-0.2 million, the retail business achieved an improved, typical level of earnings in the first nine months (Q1-3 2024: €-0.3 million). Due to the seasonal nature of the business, hardware retail is traditionally still slightly negative in the first nine months. In retail, too, Christmas sales in the fourth quarter deliver the positive full-year result.

- Special effects Q1-3 2025: none
- Special effects Q1-3 2024: none

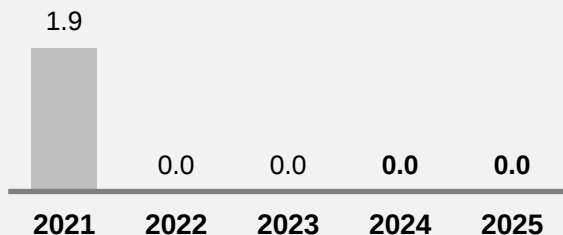
» Retail continues to be well positioned and even increases its turnover

Business Segment Other Q3

in Euro millions

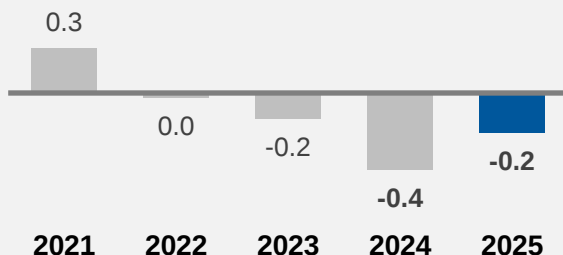
Structural and corporate costs and profits arising from real estate property and company investments are shown in the "other" business segment.

Turnover



After the sale of futalis, the business segment Others will no longer generate any turnover.

EBIT



The reported EBIT contribution of the Other segment amounted to €-0.2 million in the third quarter (Q3 2024: €-0.4 million). This slight improvement in EBIT was primarily due to higher income from property rentals. In the previous year, the impairment of a right of use for a sublet property reduced income from property ownership by €0.2 million.

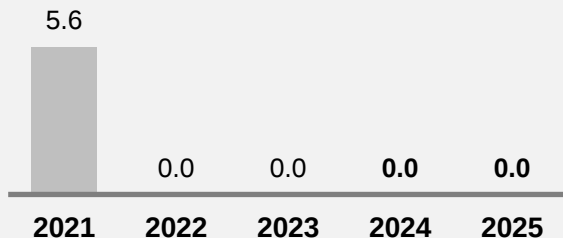
» Other results in line with expectations

Business Segment Other Q1-3

in Euro millions

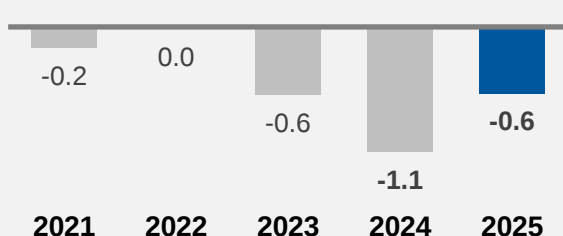
Structural and corporate costs and profits arising from real estate property and company investments are shown in the "other" business segment.

Turnover



After the sale of futalis, the business segment Others will no longer generate any turnover.

EBIT



The reported EBIT contribution of the Other segment amounted to €-0.6 million in the first nine months (Q1-3 2024: €-1.1 million). Higher income from property rentals was the main factor behind this improvement in EBIT.

» Other results in line with expectations

Consolidated income statement Q3 2025

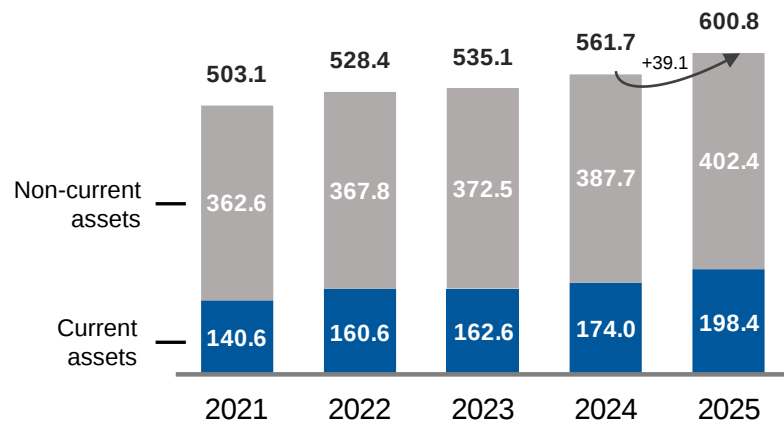
<i>Figures in thousands of euros</i>	Q3 2024	in % of revenues	Q3 2025	in % of revenues	Δ as %	Δ as th.euros
Revenues	164,265*	100%	174,366	100%	6.1%	10,101
Increase / decrease in finished and unfinished goods	10	0.0%	203	0.1%	>1,000%	193
Other own work capitalised	1,130	0.7%	1,374	0.8%	21.6%	244
Other operating income	5,642	3.4%	6,351	3.6%	12.6%	709
Cost of materials	-42,447	-25.8%	-45,123	-25.9%	-6.3%	-2,676
Gross profit	128,600	78.3%	137,171	78.7%	6.7%	8,571
Personnel expenses	-54,868	-33.4%	-58,480	-33.5%	-6.6%	-3,612
Other operating expenses	-60,771	-37.0%	-66,032	-37.9%	-8.7%	-5,261
EBITDA	12,961	7.9%	12,659	7.3%	-2.3%	-302
Amortisation/Depreciation	-13,065	-8.0%	-13,038	-7.5%	0.2%	27
Earnings before interest, taxes (EBIT)	-104	-0.1%	-379	-0.2%	-264%	-275
Financial income	246	0.1%	255	0.1%	3.7%	9
Financial expenses	-418	-0.3%	-359	-0.2%	14.1%	59
Financial result	-172	-0.1%	-104	-0.1%	-39.5%	68
Earnings before taxes (EBT)	-276	-0.2%	-483	-0.3%	-75.0%	-207

- » All business segments are contributing to the increase in revenues
- » Personnel expenses are increasing mainly due to wage and salary adjustments under collective agreements and new recruitments
- » The increase in other operating expenses is primarily attributable to higher spending on marketing activities and increased IT license fees

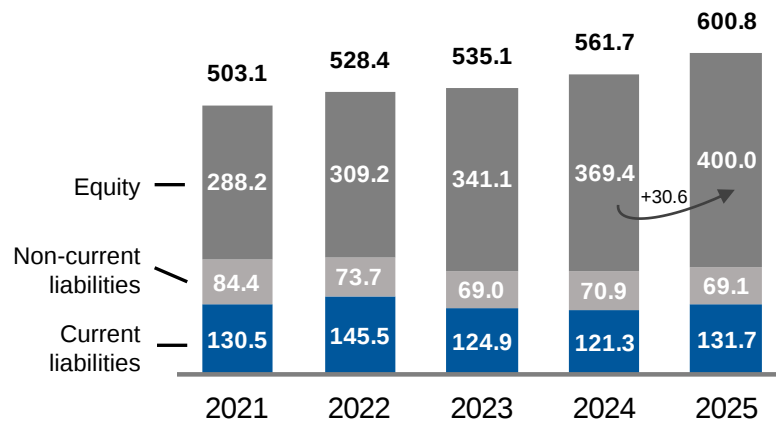
Rounding differences may occur.

Balance Sheet on 30 September

Assets
in Euro millions

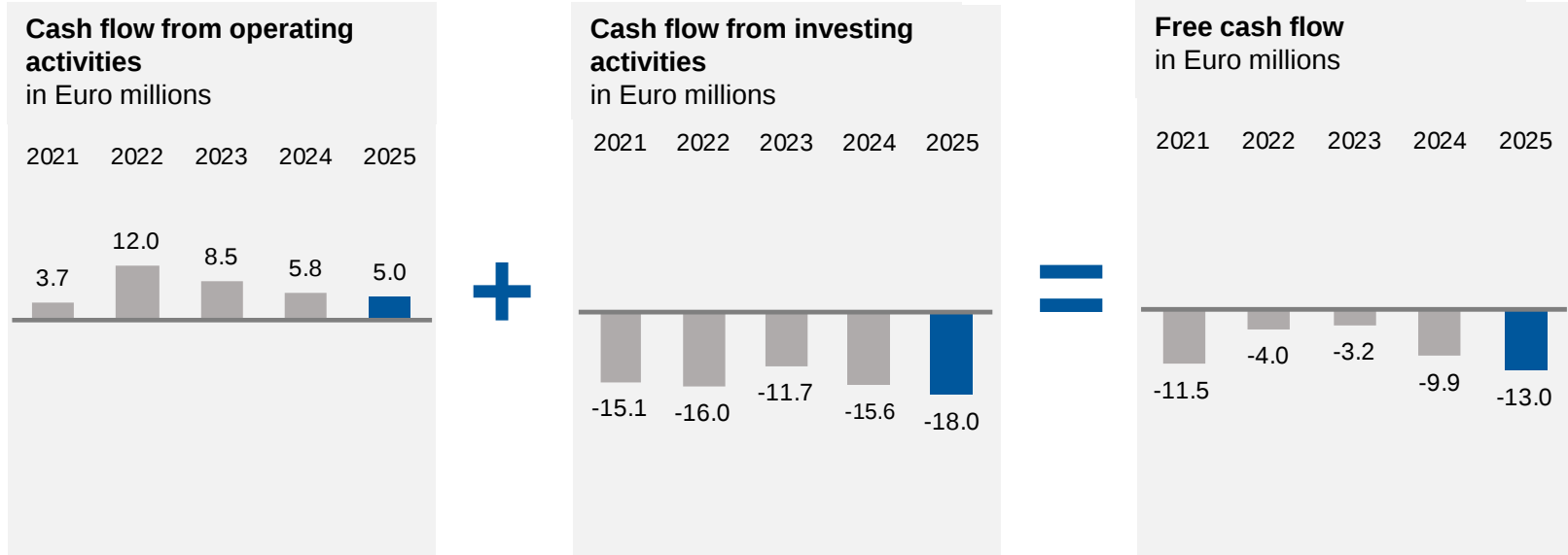


Liabilities
in Euro millions



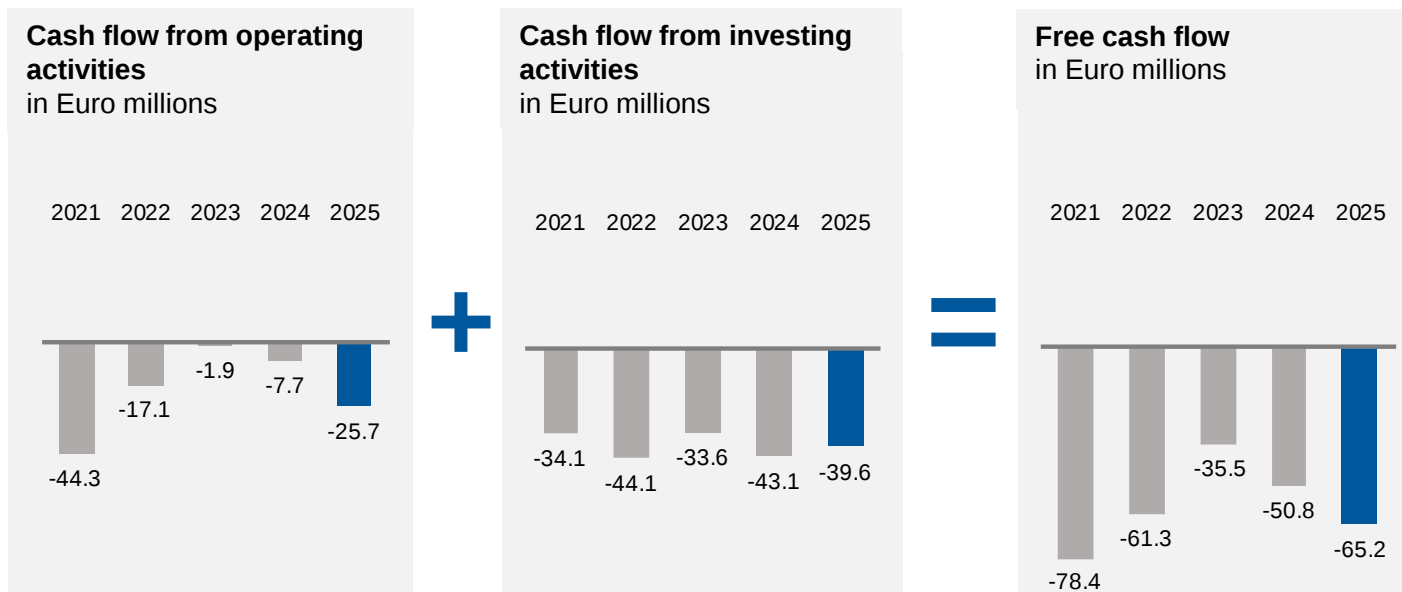
- » CEWE with a strong equity ratio of 66.6% (September 30, 2024: 65.8%)
- » Total assets increase by €39.1 million (+7.0%), mainly due to rise in cash, inventories and property, plant, and equipment

Free cash flow Q3



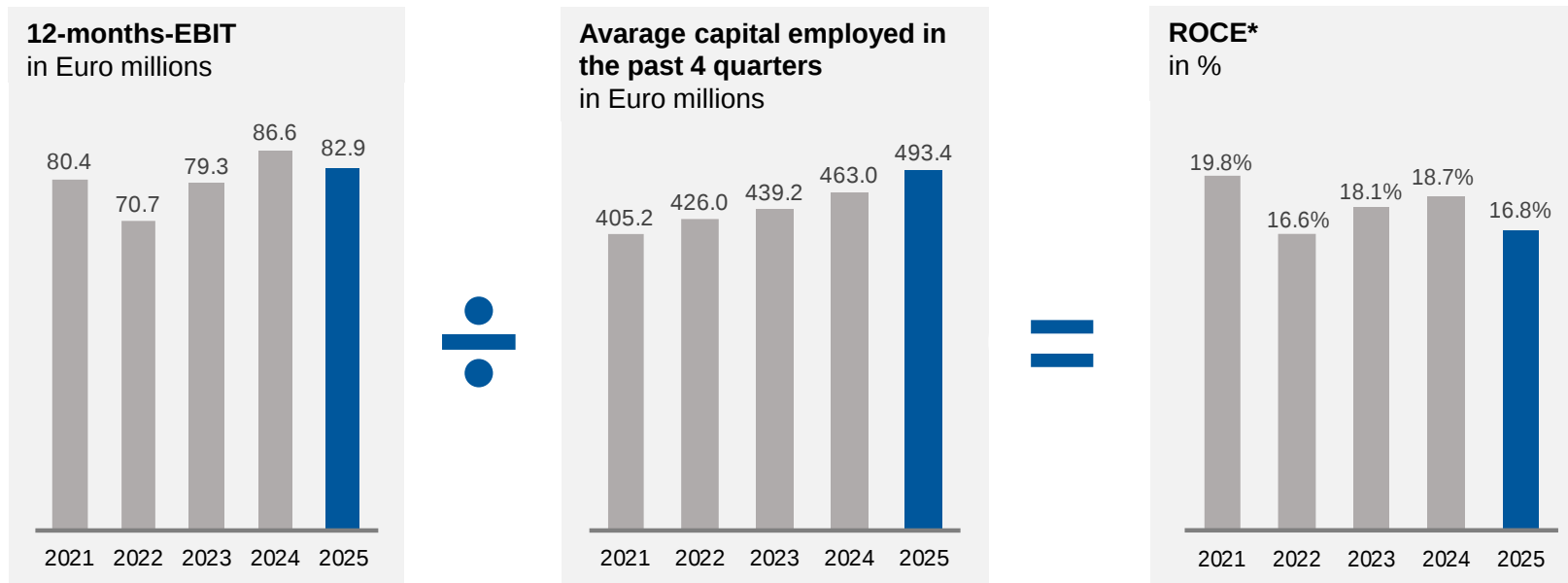
- » Cash flow from operating activities declines mainly due to tax payments
- » Cash outflow from investing activities increases due to investments in digital printing and point-of-sale
- » Free cash flow declines by €3.2 million compared to the previous year

Free cash flow Q1-3



- » The decrease in cash flow from operating activities is due to lower earnings and net operating working capital effects (increase in inventories and decrease in trade payables)
- » Investment cash outflows declined as a result of reduced spending on fixed assets and the absence of the previous year's acquisition of East-Print
- » Free cash flow decreased by €14.5 million compared to the previous year

ROCE

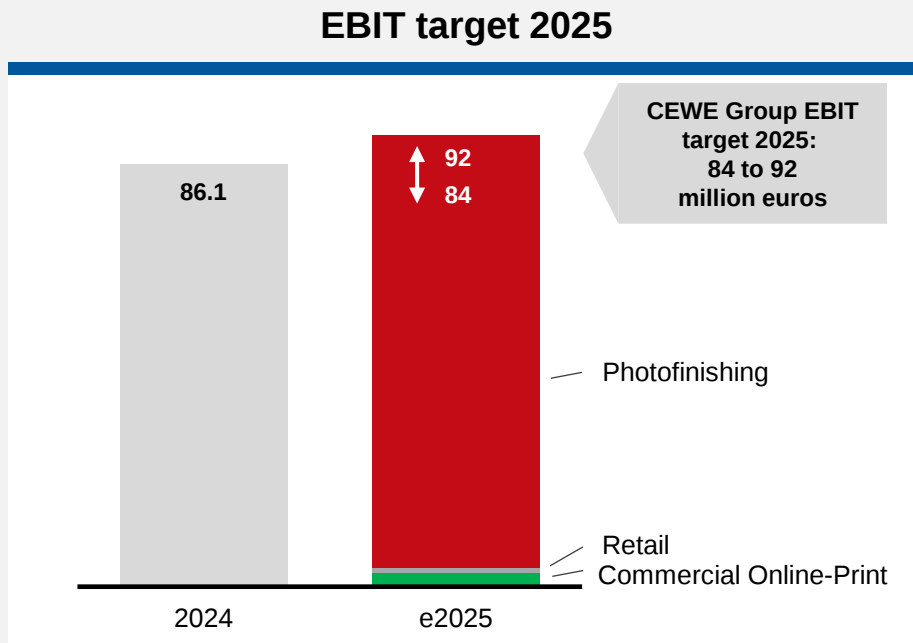


» ROCE remains at a strong level: 16.8%

» Excluding the increase in cash in capital employed, ROCE even at 17.3%

Q3 result confirms 2025 outlook

EBIT in million euros



Q3 result confirms 2025 outlook

Target		PY 2024	Target 2025	Change
Photos ¹	billion photos	2.46	2.46 to 2.53	0% to +2%
CEWE PHOTO BOOK	millions	6.11	6.0 to 6.2	-1% to +2%
Operational Investments ²	million euros	56.0	~ 65	
Revenue	million euros	832.8	835 to 865	0% to +4%
EBIT	million euros	86.1	84 to 92	-2% to +7%
EBT ³	million euros	86.9	83.5 to 91.5	-4% to +5%
Earnings after tax ⁴	million euros	60.1	58 to 63	-4% to +5%
Earnings per share	euro	8.64	8.32 to 9.12	-4% to +6%

1 The number of photos is the sum of the images with which CEWE photo products were designed and refers to all images that are used in value-added (CEWE PHOTOBOOK, calendars, wall art, greeting cards, etc.)

2 Outflows from investments in property, plant and equipment and intangible assets, netted against inflows from the sale of property, plant and equipment and intangible assets; without acquisitions/company acquisitions

3 Without subsequent valuations of equity instruments

4 Based on the normalized group tax rate of the previous year

The ranges of these targets for 2025 reflect the uncertainties that currently arise, for example, from possible developments in demand behavior, from price increases/inflation on the cost of sales and cost side and their potential impact on CEWE's business performance.

Rounding differences might occur.

This presentation contains forward-looking statements that are based on current assumptions and forecasts of the management of CEWE. Known and unknown risks, uncertainties and other factors could lead to material differences between the forward-looking statements given here and the actual development, in particular the results, financial situation and performance of our Company. The Company assumes no liability to update these forward-looking statements or to conform them to future events or developments.

All numbers are calculated as exactly as possible and rounded for the presentation. Figures may not sum to 100, because of rounding.

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